REQUEST FOR PROPOSAL

Family Caregiver Support Program
Medicaid Transformation Demonstration Program

For 2020

Spokane County

Aging & Long Term Care of Eastern Washington
August 2019
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1. **INTRODUCTION**

1.1. **Purpose and Background**

Aging & Long Term Care of Eastern Washington (ALTCEW) is the designated Area Agency on Aging (AAA) for Planning and Service Area #11 (PSA#11) including Northern Ferry, Pend Oreille, Spokane, Stevens, and Whitman counties. ALTCEW is initiating this Request for Proposal (RFP) to solicit proposals to provide Family Caregiver Support and Medicaid Transformation Demonstration (MTD) services in Spokane County.

**Family Caregiver Support Program**

The Family Caregiver Support Program (FCSP) is a multi-faceted system of support services to respond to the needs of family and other unpaid caregivers. The federal and state FCSP in ALTCEW’s service area is combined and integrated utilizing the existing administrative and program management system. FCSP services are provided to family or non-paid caregivers based on their individual situation and need. The FCSP outcomes are:

1. Caregivers receive support to enable them to continue caregiving.
2. Surveyed caregivers report the support they received was helpful, lowered stress associated with caregiving, and/or enhanced their ability to care for the family member.
3. Kinship caregivers receive support services to reduce the stress of caregiving.
4. Care receivers are able to stay at home and remain independent (e.g. out of nursing facilities, the Medicaid system, or foster care) longer than they would have been able to without FCSP support.

The following are some activities which support the above outcomes:

- Caregivers are screened and assessed to determine their needs.
- Caregivers are able to access information, resources, services, and supports that are appropriate to their needs.
- Caregivers with moderate to high levels of need receive regular follow-up from FCSP service providers.
- Caregivers learn skills to help them improve their caregiving abilities.
- Caregivers receive services that address both their physical and mental health needs.
- Caregivers establish and progress towards goals for stability in their work, home and personal lives, and engage in wellness activities.
- Caregivers experience seamless transitions between various FCSP service providers.

An array of options is available for caregivers to allow for the broadest range of possible choices to meet their needs. FCSP offers:

- Information Services, Group Activities;
- Specialized family caregiver information; (one-to-one)
• Specialized family caregiver assistance; (includes TCARE® Screening and Assessment/Care Planning)
• Counseling;
• Training;
• Support Groups;
• Respite
• Care Services (both in-home and out-of home); and
• Supplemental Services.

Medicaid Transformation Demonstration Program

Medicaid Transformation Demonstration or MTD is a five-year 1115 waiver with the Centers for Medicare and Medicaid Services (CMS) that provides up to $1.1 billion federal investment. This funding is not a grant. The 1115 waiver allows the state to “waive” certain Medicaid requirements in order to test innovative, sustainable and systematic changes that will help improve the overall health of Washingtonians. During the five years of the waiver, the state must demonstrate that it will not spend more federal dollars on its Medicaid program than it would have spent without the waiver.

While MTD consists of three initiatives, this RFP includes funds for Initiative 2 only. The Initiative 2, Long Term Services and Supports (LTSS), is to expand options for people so they can stay at home and delay or avoid the need for more intensive services, and to support families in caring for loved ones while increasing the well-being of caregivers. The Initiative 2 services will be provided by two new limited programs – Medicaid Alternative Care (MAC) and Tailored Supports for Older Adults (TSOA). This initiative creates a system of care that will:

• Provide the right service(s) at the right time in the right setting
• Expand person-centered choices
• Support unpaid family caregivers and individuals at risk of institutionalization
• Delay or avoid the need for more intensive Medicaid-funded LTSS when possible.

The two new programs in this initiative are an alternative to the FCSP.

The policies and procedures for MAC and TSOA services are located in Chapter 30b of the Long Term Care Manual.

1.2. Minimum Qualifications

Local governments, for-profit, and non-profit (including faith-based) agencies serving PSA#11 are all eligible to apply. Faith-based organizations and churches shall not restrict client participation based on required religious affiliation, activities, or beliefs.

Minimum qualifications are:
1. Applicant has experience in providing applicable services and/or operating programs for adults age 60 and over.

2. Applicant is in good standing with all of its grantors, funders.

3. Applicant has experience as a subcontractor and is willing to contract with ALTCEW.

4. If applicant has current unresolved audit findings or significant deficiencies a corrective action plan must be submitted with the application.

5. Applicant has the capacity to operate the program on a cost-reimbursement basis.

6. Applicant is able to comply with state and federal program rules and regulations as applicable.

7. Applicant has the capacity to successfully deliver the services required by the program.

8. Applicant has experience with measuring and documenting program performance.

9. Applicant demonstrates verifiable financial internal controls.

10. Applicant must provide for a separate accounting for funds from different sources, and for a separate reporting of expenditures from each source.

11. Applicant has not been Debarred or proposed for Debarment under 48 CFR part 9.

### 1.3. Funding

ALTCEW has utilized its best judgment of the availability of revenues for program operations in 2020. However, Applicants are advised that actual revenues may not exactly coincide with ALTCEW's estimates. There is no guarantee that programs identified herein, which are currently funded in 2019, will continue to receive such funding. In the event of deviations, ALTCEW will develop revised 2020 allocations. Any modifications of these allocations will be accomplished in accordance with the Service Delivery Priorities and Allocations, as described in ALTCEW's 2020-2023 Area Plan on Aging and Long Term Care for PSA #11. A copy of the Area Plan is available on the ALTCEW website.

<table>
<thead>
<tr>
<th>Geographic Area</th>
<th>Program</th>
<th>Source</th>
<th>Allocation</th>
</tr>
</thead>
<tbody>
<tr>
<td>Spokane County</td>
<td>Family Caregiver Support Program</td>
<td>Older Americans Act</td>
<td>$194,254</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Title IIIE</td>
<td></td>
</tr>
<tr>
<td>Spokane County</td>
<td>Family Caregiver Support Program</td>
<td>State Family Caregiver</td>
<td>$659,200</td>
</tr>
<tr>
<td>Spokane County</td>
<td>*Medicaid Transformation Demonstration</td>
<td>Medicaid 1115 Waiver</td>
<td>*$450,000</td>
</tr>
</tbody>
</table>

In addition, matching funds of 25% from the Applicant's organization are required for Older Americans Act (OAA) Title IIIE programs. SCSA funds can be used to match Title IIIE funds.

* The funding of this award has not been finalized, and may change before the issuance of this RFP.
1.4. Period of Performance

The period of performance of any contract resulting from this RFP is scheduled to begin on January 1, 2020 and to end on December 31, 2020, with the potential for annual contract extensions up to an additional 36 months. Extension of this contract for an additional time period is subject to the availability of funding, the continued high priority of need for a specific program and method of service of operations, no major performance difficulties with service contracts from other funding source in the past five (5) years, service provider is in good standing with ALTCEW, service provider’s willingness to accept a contract extension, and mutual agreement between ALTCEW and service provider on contractual provisions, including compensation.

2. GENERAL INFORMATION

2.1. Primary Point of Contact

The Business Administration Director is the primary point of contact at ALTCEW for this procurement. All communication related to this procurement between Applicants and ALTCEW, upon receipt of this RFP, shall be with the Business Administration Director as follows:

Name: John Beck, Business Administration Director
Address: 1222 North Post
City, State, Zip Code: Spokane, WA 99201-2518
Phone Number: 509.458.2509 Ext 302
E-Mail Address: John.beck@dshs.wa.gov

Any other communication will be considered unofficial and non-binding on ALTCEW. Contractors are to rely on written statements issued by the Business Administration Director.

2.2. Estimated Schedule of RFP Activities

<table>
<thead>
<tr>
<th>Activity</th>
<th>Date/Time</th>
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</thead>
<tbody>
<tr>
<td>Issue RFP Applications</td>
<td>July 29, 2019</td>
</tr>
<tr>
<td>Bidders Conference/Technical Assistance Workshop (ALTCEW Office, 1222 N Post St, Spokane, WA 99201)</td>
<td>August 7, 2019 at 10:00 am</td>
</tr>
<tr>
<td>Proposals due to ALTCEW</td>
<td>September 3, 2019 at 3:00 pm</td>
</tr>
<tr>
<td>Staff evaluation of Proposals</td>
<td>September 3, 2019 – September 20, 2019</td>
</tr>
<tr>
<td>PMC Ad Hoc Committee Review</td>
<td>September 30, 2019 – October 4, 2019</td>
</tr>
<tr>
<td>Ad Hoc presents funding recommendations to PMC</td>
<td>October 18, 2019</td>
</tr>
<tr>
<td>Announce “Apparent Successful Applicants” and send notification via email to unsuccessful Applicants</td>
<td>October 18, 2019</td>
</tr>
<tr>
<td>Appeal Period</td>
<td>October 18, 2019 – October 31, 2019</td>
</tr>
<tr>
<td>PMC presents funding recommendations to Governing Board (GB)</td>
<td>November 1, 2019</td>
</tr>
<tr>
<td>Negotiate Contracts</td>
<td>November 1, 2019 – December 31, 2019</td>
</tr>
</tbody>
</table>
ALTCEW reserves the right to revise the above schedule. Any revisions will be posted on the ALTCEW website.

2.3. RFP Application Workshop

A Bidders Conference is scheduled to be held on August 7, 2019 at 10:00 am with a Technical Assistance Workshop to follow, at ALTCEW, 1222 North Post, Spokane, WA. It is mandatory for RFP applicants to attend the Bidders Conference and Technical Assistance Workshop. It is suggested that attendees bring copies of the RFP to use as a reference during the workshop. The individual(s) attending should be those actively involved in preparing the application.

2.4. Preparation and Submission of Proposals

Preparation

All proposals shall be typed or printed in ink, prepared using the RFP application provided by ALTCEW and available on the ALTCEW web site at www.altcew.org.

Proposals shall be submitted using the following format:

- Eight and one-half by eleven (8 1/2 x 11) inch paper
- 12 point font
- One inch margins
- Copied on both sides
- Stapled

The original document must be signed by an authorized representative for the Applicant in the Letter of Submittal. There are additional attachments to the Letter of Submittal that need an original signature. Submit only one copy of the Letter of Submittal and attachments.

Questions

Written and emailed questions may be submitted to John Beck at John.beck@dshs.wa.gov. Questions and answers will be posted on the ALTCEW website www.altcew.org and updated on a regular basis. If you need further information or have additional questions, please contact John Beck at John.beck@dshs.wa.gov.

Submission

- The deadline to submit proposals (one original printed document) is 3:00 PM Pacific Daylight Time, September 3, 2019.
- In addition, ALTCEW is requesting Applicants to submit an electronic copy of their application with all attachments. These are to be emailed by the due date to John.beck@dshs.wa.gov. Electronic submissions are not official and do not substitute for the official, hard copy of your application.
- Late proposals will not be accepted.
• Changes to proposals are not permitted after the deadline.

Submit Proposals to:

John Beck, Business Administration Director
Aging & Long Term Care of Eastern Washington
1222 North Post Street
Spokane, WA 99201

NOTE: Proposals will not be accepted by fax.

ALTCEW is not responsible for proposals delivered late. It is the responsibility of the Applicant to be sure the proposals are sent sufficiently ahead of time to be received no later than 3:00 PM Pacific Daylight Time on September 3, 2019.

Applicants mailing proposals should allow normal mail delivery time to ensure timely receipt of their proposals. Applicants are encouraged to hand deliver proposals and to review the application check list provided to ensure proposals are complete. Submission of changes, additions, or missing materials will not be accepted after the deadline. Applicants assume the risk for the method of delivery chosen. ALTCEW assumes no responsibility for delays caused by any delivery service.

2.5. Proposal Content

Contents of the proposal include the RFP itself and Exhibits A-F. The following are to be submitted in the order noted:

• Exhibit A: LETTER OF SUBMITTAL: Signed by a person authorized to bind your organization to a contract. A list of documents that are required for the proposal is contained in the Letter of Submittal. Staple these documents to your letter of submittal.

• Exhibit B: TECHNICAL APPLICATION SPECIFICATIONS
• Exhibit C: BUDGET APPLICATION SPECIFICATIONS
• Exhibit D: TECHNICAL AND BUDGET APPLICATION FORMS
• Exhibit E: PROGRAM STANDARDS (No submission required)
• Exhibit F: SPECIAL CONDITIONS OF AWARD (if applicable)
• Required attachments must be labeled and attached to the appropriate proposals.

Applicants are to use the forms provided on ALTCEW’s website www.altcew.org. Use the proposal checklist as a guide to ensure you have included all required documents. All documents must be submitted with the proposal.

Proposals must provide information in the same order as presented in this RFP document with the same headings. This will not only be helpful to the evaluators of the proposal, but should assist the Applicant in preparing a thorough response. By signature on the Letter of Submittal,
Applicants certify that they comply with all terms and conditions set out in this RFP.

2.6. Proprietary Information / Public Disclosure

Materials submitted in response to this competitive process shall become the property of ALTCEW.

All received proposals shall remain confidential until the award of an executed contract has been determined by the ALTCEW Governing Board. Thereafter, the proposals shall be deemed public records as defined in RCW 42.56, “Public Records.”

Any information in the proposal that the Applicant desires to claim as proprietary and exempt from disclosure under the provisions of state law shall be clearly designated. Each page claimed to be exempt from disclosure must be clearly identified by the word “Confidential” printed on it. Marking the entire proposal exempt from disclosure will not be honored.

ALTCEW will consider an Applicant’s request for exemption from disclosure; however, ALTCEW will make a decision predicated upon state law and regulations. If any information is marked as proprietary in the proposal, it will not be made available until the affected Applicant has been notified of a request and has been given an opportunity to seek a court action regarding the requested disclosure.

All requests for public disclosure should be directed to Jennifer Lichorobiec, Public Disclosure Coordinator, via email at Jennifer.Lichorobiec@dshs.wa.gov

2.7. Revisions to the RFP

In the event it becomes necessary to revise any part of this RFP, revisions will be posted on the ALTCEW website. Applicants are encouraged to frequently check the website for any changes or new information. ALTCEW also reserves the right to cancel or to reissue the RFP in whole or in part, prior to final award of a contract.

2.8. Responsiveness to the RFP

All proposals will be reviewed by the Planning and Management Council (PMC) with the assistance of an Ad Hoc Subcommittee of the PMC to determine compliance with administrative requirements and instructions specified in this RFP. The Applicant is specifically notified that failure to comply with any part of the RFP may result in rejection of the proposal as non-responsive.

ALTCEW reserves the right at its sole discretion to waive minor administrative irregularities.

2.9. Minority & Women-Owned Business Participation
ALTCEW encourages participation in all of its contracts by firms certified by the Washington State Office of Minority and Women’s Business Enterprises (OMWBE). Applicants may contact OMWBE at 360-753-9693 to obtain information on certified firms.

2.10. **Most Favorable Terms**

ALTCEW reserves the right to make an award without further discussion of the proposal submitted. Therefore, the proposal should be submitted initially on the most favorable terms which the Contractor can propose. There will be no best and final offer procedure. ALTCEW does reserve the right to contact an Applicant for clarification of its proposal.

The Applicant should be prepared to accept this RFP for incorporation into a contract resulting from this RFP. Contract negotiations may incorporate some or the entire proposal. It is understood that the proposal will become a part of the official record of the 2020 RFP procurement without obligation to ALTCEW or to the Washington State Department of Social and Health Services.

2.11. **Costs to Propose**

ALTCEW will not be liable for any costs incurred by the Applicant in preparation of a proposal submitted in response to this RFP, in conduct of a presentation, or any other activities related to responding to this RFP.

2.12. **No Obligation to Contract**

This RFP does not obligate ALTCEW to contract for services specified herein. If a decision is made to deny contract for services as specified, notice of denial will be provided on the ALTCEW website.

2.13. **Rejection of Proposals**

ALTCEW reserves the right at its sole discretion to reject any and all proposals received without penalty and to not issue a contract as a result of this RFP.

3. **EVALUATION AND CONTRACT AWARD**

3.1. **Evaluation Procedure**

The ALTCEW Planning and Management Council (PMC) is required to review applications and make recommendations to the ALTCEW Governing Board as to the successful proposal. Responsive proposals will be evaluated in accordance with the requirements stated in this solicitation and any addenda issued. Evaluation of proposals shall be accomplished by an Ad Hoc Subcommittee of PMC volunteers and content experts when necessary, which will recommend the ranking of the proposals to the PMC. The PMC then makes recommendations to the Governing Board.
The Department of Social and Health Services, Aging and Long Term Support Administration (ALTSA), reserves the right to review and approve any proposal selected by ALTCEW prior to ALTCEW’s issuance of a contract for service provision. The purpose of this review is to assure that all Federal and State requirements are satisfied. Proposals submitted by for-profit entities require approval from Aging and Long Term Support Administration (ALTSA) prior to contracting with ALTCEW.

3.2. Evaluation Criteria

Proposals will be evaluated and selected for funding based upon the criteria as outlined in this RFP, and information provided in the application. All relevant documents will be posted on the website, www.altcew.org and are considered a part of this RFP. The numerical value assigned to each criterion is shown in the Technical Proposal and Budget Proposal.

3.3. Site Visits

Agencies submitting proposals may be contacted by ALTCEW to schedule a site visit. Each Applicant will decide if the site visit will be a presentation or a tour of the site and which staff they will have participate.

3.4. Notification to Applicants

After the Planning and Management Council award recommendations have been determined, Applicants will be sent a letter telling them of the PMC recommendations via e-mail and hard copy. The PMC recommendations will be presented to the Governing Board at its next meeting.

3.5. Awards at Reduced Funding Level

If an Applicant submits a successful proposal, but is not funded at the full budget request, the Applicant will be required to submit a revised program budget and service model for the amount awarded. Agencies that do not provide a revised budget and service model within 15 working days of notice of award are at risk of forfeiting their award.

3.6. Appeal Procedure

Following evaluation by the PMC, recommendations for award shall be submitted to the ALTCEW Governing Board. Applicants wishing to appeal the PMC recommendations of award of the contract must make their appeal before the ALTCEW Governing Board. Appeals must be submitted in written form to ALTCEW within ten (10) calendar days of the notice of the PMC’s recommendations. The Governing Board, following consideration of an appeal, will make the final decision on the recommendations of the PMC.

An appeal of PMC recommendations by unsuccessful bidders for competitive proposals can only be based on the following grounds:
A. Arithmetic error in the scoring by ALTCEW.
B. Failure to adhere to the procedure outlined in the RFP/RFQ.
C. Bias discrimination or conflict of interest by an evaluator.

An appeal of the PMC recommendation will be heard at the next regularly scheduled Governing Board meeting following receipt of the written appeal. ALTCEW reserves the right to set a different appeal date following receipt of the appeal. Written notice of the scheduling of the appeal hearing and the appellant's procedural rights will be sent to the appellant at least ten days prior to the appeal. The Governing Board will issue a written decision within fifteen (15) days after the hearing. The appellant will be informed of the right to appeal the final decision of the Governing Board at the State level, pursuant to Federal and State regulations.

4. CONTRACT TERMS

The Applicant selected by ALTCEW will be expected to sign a contract. Any contract resulting from this RFP will incorporate the RFP, Federal, State and ALTCEW requirements.

**Service Agreement:** The Service Agreement awards a defined sum of money to a contractor for a set period of time for the performance of a specific service within a defined geographic area. The agreement defines the service, identifies the population to which the service is delivered, projects the number of persons to be served and units of services to be delivered, identifies how the contractor plans to administer and staff the service, and specifies in a line item budget how the funds for the project are to be expended. The Service Agreement also defines the contractor's reporting responsibilities, how the agency will be paid by ALTCEW, and specifies the agency's obligation for the procurement of non-Federal matching resources. The Service Agreement includes General and Special Terms and Conditions.

4.1. Conflict of Interest

No officer, volunteer (including any outside individual), or employee of ALTCEW, having the power or duty to perform an official act or action related to this contract shall have or acquire any interest in the contract, or have solicited, accepted or granted a present or future gift, favor, service or other thing of value from or to any person involved in the contract.

4.2. Assignment

The successful Applicant Agency shall not assign, transfer or subcontract its interest, in whole or in part, without the prior written consent of the authorizing official for ALTCEW.

4.3. Non-Waiver

No delay or waiver, by either party, to exercise any contractual right shall be considered as a waiver of such right or any other right.
4.4. Severability

In the event any provision of a contract resulting from this RFP should become invalid, the rest of the contract shall remain in full force and effect.

4.5. Disputes

This contract shall be performed under the laws of Washington State. Any litigation to enforce this contract or any of its provisions shall be brought in Spokane County, Washington.

4.6. Nondiscrimination

No individual shall be excluded from participation in, denied the benefit of, subjected to discrimination under, or denied employment in the administration of or in connection with this agreement because of age, sex, race, color, religion, creed, marital status, familial status, sexual orientation, national origin, honorably discharged veteran or military status, the presence of any sensory, mental or physical disability, or use of a service animal by a person with disabilities.

4.7. Liability

The successful Applicant will be considered an independent contractor and the Agency, its officers, employees, agents, or subcontractors shall not be considered to be employees or agents of ALTCEW. The Agency shall defend, indemnify and hold harmless ALTCEW from all loss, liability, damage, death, or injury to any person or property, arising from the performance or omission of the Agency, its agents, or employees arising directly or indirectly, as a consequence of a contract.

4.8. Internal Accounting Control

The Applicant shall establish and maintain a system of internal accounting control which complies with applicable generally accepted accounting principles and governmental accounting and financial reporting standards. A copy of the Agency’s most recent audited financial statement shall be kept on file at ALTCEW. ALTCEW has the right to audit the finances of the successful Applicant to ensure that actual expenditures remain consistent with the spirit and intent of this contract. The Executive Director or his/her designee may inspect and audit all records and other materials and the Agency shall make such available upon request.


ALTCEW service contracts are either cost-reimbursement or unit rate contracts. A contract resulting from this RFP will be cost-reimbursement for Family Caregiver Support, and Medicaid Transformation Demonstration services. Contractors are paid based on actual expenditures (allowable/allocable costs) for cost-reimbursement. Contracts include detailed budgets with estimated line item expenditures. Only minimal variances are allowed within the approved contract budget. Contracts also include projected number of units and persons to be served. Only minimal variances from these projections are allowed. ALTCEW acknowledges that
variances from these projections can be re-negotiated with ALTCEW.

The contractor shall submit all requests for reimbursement no later than the seventh (7th) working day of the month following the month of service. Final closeout invoices shall be submitted no later than the 20th of the month following the final month of the budget. The contractor shall use forms provided by ALTCEW for reports and billings.

4.10 Reporting Requirements

Contractors must be prepared to keep records on program operations and to submit periodic reports to ALTCEW. At a minimum, ALTCEW requires the completion of the following reporting forms on a monthly basis:

- A Participant Information Form (PIF) for each new client served during the reporting period
- A list, by name, of the individuals served during the reporting period
- The number of services rendered to each individual during that period

ALTCEW will determine all reporting requirements and schedules as part of the contract between ALTCEW and successful Applicants. The contractor is responsible for having staff utilize the CLC/Get Care reporting system to input client data, demographics, and service utilization using the terms identified by ALTCEW. ALTCEW will provide licenses to access the CLC/GetCare software.

5. BUDGET SPECIFICATIONS

5.1. Federal and State Regulations

The applicant is required to follow the WASHINGTON STATE BUDGETING, ACCOUNTING, AND REPORTING SYSTEM (BARS) policies, procedures, and codes in accounting and fiscal reporting for ALTCEW contracts. In addition, the following Federal and State guidelines and regulations are applicable to fiscal operations for ALTCEW contracted services:


b. Government Auditing Standards by the Comptroller General of the United States (The Yellow Book) 2011 revision.


d. Department of Health and Human Services Regulations:
   Administration of Grants, 45 CFR Part 74
   Uniform Administrative Requirements for Grants and Cooperative Agreements to State and Local Governments, 45 CFR Part 92
   Grants for State and Community Programs on Aging, 45 CFR Part 1321
5.2. Matching Funding:

If the funding for the program is through Title III Older Americans Act (OAA), then it must be matched with local resources (cash, in-kind, or state grant funds) contributed to the cost of the project by the applicant. The minimum matching ratio is 85% OAA - 15% local resources and/or in-kind. *(Note that minimum matching ratio for OAA Title III E is 75% OAA – 25% local resources and/or in-kind.)* In valuing in-kind contributions, the amount claimed will be considered reasonable to the extent that it is consistent with the value placed on similar work or services performed within the Applicant agency. In cases where the type of service provided is not found within the agency, the amount claimed will be considered reasonable to the extent that it is comparable to that paid for similar services in the labor market in which the agency competes for the service involved. In computing the match amount, a common mistake is to assume that the match is 15% of the OAA funds. The proper method to calculate a 15% match follows:

**Example:** Assume a program requests $10,000 in OAA funds from ALTCEW. To secure this amount, additional matching funds of at least 15% are required. Therefore, the amount of OAA funds ($10,000) represents only 85% of the total funds for the ALTCEW contract. To calculate the amount of the match:

- a. \( \frac{10,000}{0.85} = 11,765 \) (Rounded to nearest $)
- b. \( 11,765 - 10,000 = 1,765 \) (Match amount)

For $10,000 in OAA funds, an additional $1,765 in match (cash, in-kind, or state grant funds) is required. The total ALTCEW Contract budget amount is therefore $11,765, of which 85% ($10,000) is OAA funds and 15% (1,765) is the minimum match required. If state grant funds are used for the match, the ALTCEW Contract budget amount remains at $10,000.

5.3. Program Income (Donations and Fees)

Program income is gross income received by a contractor directly generated by federal funds or a federal grant supported activity or earned as the result of the grant and/or a federal contract.

Program Income may include, but is not limited to, income from:

- a. Fees for services performed.
- b. Proceeds from the sale, lease, or rent of assets which were acquired using federal funds.
(Income from sale of commodity items.)

c. Contributions/donations from clients.

d. Honorariums, consultant fees, training fees, and the like earned by staff, when time spent earning such honorarium or fee was charged to federal funds.

e. Revenue generated from sale of fabricated items.

"Using federal funds" and "charged to federal funds" means the cost was reimbursed by ALTCEW or the cost was used as matching or cost sharing for the contract.

In cases where it is uncertain whether federal contract funds supported or subsidized the activity in question, it is presumed that the income is program income unless the applicant can show otherwise.

Program income must be expended only within the contracted fund that earned it and in accordance with that contract's objectives.

It is important and necessary that an applicant agency accurately estimate the extent of revenue to be received from program income sources. These resources must be reflected in the contract budget column. The total amount of expected program income should be budgeted in the contract budget column and should be listed as program income non-match. These revenues must be properly accounted for and utilized in the year received to expand the scope of the program. Exceptions to this policy must be approved in writing by ALTCEW, pursuant to guidelines issued by the DSHS Aging and Long Term Support Administration.

Program income, on rare occasions, may be earned as an established minimum fee charged to persons receiving the service who are not eligible participants. These fees are to be reported as program income. Service providers are responsible for the collection of the established minimum fee for services performed. It is unallowable to bill ALTCEW for the established uncollected fees.

5.4. Other Resources

Proposed budgets should reflect other resources used to support the proposed program, including other ALTCEW resources or outside resources. For example, agencies with Senior Community Service Employment Program (SCSEP), also known as Title V, workers should show this revenue in the "Other Resources" column on the budget forms and listed in the revenue narrative for the specific program in which the SCSEP person is working. The employee should also be listed in the staffing chart. Any ALTCEW Contractor that receives COPES Waiver Services funding should also include the anticipated revenue in the "Other Resources" column on the budget forms and list the amount in the revenue narrative for the specific program.

5.5. Capital Asset Purchases

Contractors receiving funds from ALTCEW must obtain prior approval of capital asset costs. Capital asset is defined as an item with a normal life of more than one year and a cost of $5,000 or more.
Contractors must provide written justification to ALTCEW as part of the Price Proposal expenditure narrative and for approval prior to purchase of equipment. Documentation must include:

a. A demonstration of the need for the capital expenditure;

b. A description of the benefits to be received from the expenditure;

c. Documentation of various alternatives explored, e.g., leasing;

d. Evidence that proper allocation of the cost will occur if the asset is to be used for multiple-funded programs;

e. Evidence that approval for the cost was granted prior to the cost being incurred by the contractor.

Any property/equipment purchased with contract funds are subject to the equipment accountability and disposition requirements prescribed in the Federal Uniform Administrative Requirements for Grants, Sections 32 and 33.

Programs supported by funds in addition to those received from ALTCEW may utilize aging-funded equipment for clients 18 years and older but under the age of 60. Charges to the aging funds must be pro-rated based on client usage.

Contractors must maintain an inventory of all purchased and/or state-provided property (i.e. ALTCEW provides computers for TXIX case managers). The inventory records must include item descriptions, serial numbers, costs, purchase dates, type of fund(s) used to purchase items, life expectancy of items and location of the items.

5.6. Financial Management System

The Contractor's fiscal management system must include the capability to:

a. Provide accurate, current and complete disclosure of the financial status of the service proposed to be provided.

b. Identify the source and application of funds for services in whole or in part, and to distinguish costs of services provided under the terms of the contract from all other costs of services provided by the applicant and to provide the separation of all funds received under the terms of the contract from all other funds received by the applicant.

c. If funds from more than one source are awarded to the Contractor, as specified in the Computation of Contract Award, the Contractor's fiscal management system must provide for a separate accounting for funds from each source, and for a separate reporting of expenditures from each source to ALTCEW.
d. Provide internal controls, cash management, purchasing and payroll systems to adequately assure control of ALTCEW funds.

5.7. Record Retention

The Contractor and any subcontractors shall retain all books, records (including medical and treatment records), documents, reports and other data for six years after settlement, unless otherwise provided or required by law. For the purposes of this clause, settlement shall mean the resolutions of all matters including payment, receipt of all required financial reports, releases, and other matters subject to clarification and execution, incidental to, and following an audit by an auditor hired by the applicant.

5.8. Financial Records and Monitoring

The Contractor and any subcontractors must maintain all books, records, documents, reports and other evidence of accounting procedures and practices which sufficiently and properly reflect all direct and indirect costs of any nature expended in performance of Contract for Services for six (6) years following the termination or expiration of this Agreement. While it is not mandatory that the Contractor's fiscal books, records, documents, reports and other data be kept in the manner prescribed by the BARS it is mandatory that the Contractor report expenditures to ALTCEW in a manner consistent with BARS. Contractors may maintain their fiscal books, records, documents and other data in any manner consistent with generally accepted accounting practices.

A complete set of financial records, that will be available for fiscal monitoring, must be maintained in the primary office of the Contractor. These records shall consist of a general ledger, expenditure and other subsidiary ledgers, payroll records, and all other source documents necessary to support financial statements.

6. SPECIAL CONDITIONS OF AWARD

Applicants that are current ALTCEW contractors must address the Special Conditions of Award included in the 2019 contracts for services that are the topic of this RFP. The Special Conditions of Award are located in Exhibit F. Attach your response to the Technical Proposal.
EXHIBIT A

LETTER OF SUBMITTAL
CERTIFICATIONS
GENERAL TERMS AND CONDITIONS
LETTER OF SUBMITTAL

Applicant Agency Identification:

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<td>Executive Director:</td>
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<td>Finance Officer:</td>
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<td>Contact Person for This Application:</td>
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These items, attached to this Exhibit, must be signed and included with your Letter of Submittal:

-☐ Certifications and Assurances
-☐ Certification Regarding Lobbying
-☐ Certification Regarding Drug-Free Workplace Requirements
-☐ Certification Regarding Debarment
-☐ General Terms and Conditions

Please attach the following additional items to your Letter of Submittal:

-☐ Agency Mission Statement
-☐ Resume of Executive Director, Program Director, and Finance Officer
-☐ Current organization chart
-☐ Current roster of the Board of Directors, including the Board Members’ affiliation
-☐ IRS determination letter (If not on file at ALTCEW)
-☐ Copy of the most recent audit and management letter or owner certified financial statement (If not on file at ALTCEW)
-☐ Agency Business License
-☐ Agency Professional Insurance Coverage (Include titles of persons bonded, if any)
-☐ ADA Compliance Date and Current Policy
-☐ Minority and Women Owned Business (Certification, if applicable)
Has the agency had a contract terminated for default in the last five (5) years? Yes ___ No ___

Termination for default is defined as notice to stop performance, delivered to the bidder due to the bidder's non-performance or poor performance and the issue of performance was either (a) not litigated due to inaction on the part of the bidder or (b) litigated and determined that the bidder was in default.

NOTE: If the agency had a contract terminated for default in this period, then the agency shall submit full details including the other party’s name, address, and phone number. ALTCEW will evaluate the facts and may, at its sole discretion, reject the application on the grounds of the contractor’s past experience.

Signature:
I certify that I am authorized to submit this Application on behalf of the Applicant Agency. By signing below, the official certifies that all information is accurate to the best of the official’s knowledge.

________________________________________   ______________________________
Signature                                      Date

________________________________________
Printed Name and Title
CERTIFICATIONS AND ASSURANCES

I/we make the following certifications and assurances as a required element of the application to which it is attached, understanding that the truthfulness of the facts affirmed here and the continuing compliance with these requirements are conditions precedent to the award or continuation of the related contract(s):

1. The attached application is a firm offer for the period of one hundred twenty (120) days following receipt, and it may be accepted by the Aging & Long Term Care of Eastern Washington without further negotiation (except where obviously required by lack of certainty in key terms) at any time within the 120-day period.

2. In preparing this application, I/we have not been assisted by any current or former employee of the Aging & Long Term Care of Eastern Washington whose duties relate (or did relate) to this application or prospective contract, and who was assisting in other than his or her official, public capacity. Neither does such a person nor any member of his or her immediate family have any financial interest in the outcome of this application or contract.

3. I/we understand that the Aging & Long Term Care of Eastern Washington will not reimburse me/us for any costs incurred in the preparation of this application. All applications become the property of ALTCEW and I/we claim no proprietary right to the ideas, writings, items or samples.

4. I/we understand that any contract(s) awarded as a result of this RFP will incorporate General Terms and Conditions with substantially similar provisions to those attached. I/we certify that I/we will comply with these or substantially similar General Terms and Conditions if selected as a Contractor.

5. I/we understand that any contract awarded as a result of this RFP will incorporate all RFP requirements and the vendor’s response to the RFP.

____________________________________________________________
Signature Date

____________________________________________________________
Printed Name and Title
CERTIFICATION REGARDING LOBBYING

The undersigned HEREBY AGREES THAT he or she will comply with section 319 of the Department of the Interior and Related Agencies Appropriation Act for Fiscal Year 1990, as amended (31 U.S.C. 1352).

The undersigned gives this assurance in consideration of and for purposes of obtaining any and all Federal Contract, grant or cooperative agreement of $100,000 or more; or Federal Loan of $150,000 or more. Any person who fails to file the required certification shall be subject to a civil penalty of not less than $10,000 and not more than $100,000 for each such failure.

The undersigned certifies, to the best of his or her knowledge and belief, that:

1. No Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any Federal contract, grant, loan or cooperative agreement.

2. If any non-Federal funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract, grant, loan, or cooperative agreement, the undersigned shall check here ☐ and complete and submit Standard Form #LLL "Disclosure of Lobbying Activities," in accordance with its instructions.

3. The undersigned shall require that the language of this certification be included in the award documents for all sub awards at all tiers and that all subrecipients shall certify accordingly.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by Section 1352, Title 31, U.S. Code. Any person who fails to file the required certification shall be subject to a civil penalty of not less than $10,000 and not more than $100,000 for each such failure.

________________________________________
Name of Organization

________________________________________
Street Address

________________________________________
Signature

________________________________________
Date

________________________________________
City, State, Zip

________________________________________
Title of Authorized Official
Instructions for Certification Regarding Drug Free Workplace Requirements

1. By signing and/or submitting this application or grant agreement, the grantee is providing the certification set out below.

2. The certification set out below is a material representation of fact upon which reliance is placed when the agency awards the grant. If it is later determined that the grantee knowingly rendered a false certification, or otherwise violates the requirements of the Drug-Free Workplace Act, the agency, in addition to any other remedies available to the Federal Government, may take action authorized under the Drug-Free Workplace Act.

3. For grantees other than individuals, Alternate I applies.

4. For grantees who are individuals, Alternate II applies.

5. Workplaces under grants, for grantees other than individuals, need not be identified on the certification. If known, they may be identified in the grant application. If the grantee does not identify the workplace(s) at the time of application, or upon award, if there is no application, the grantee must keep the identity of the workplace(s) on file in its office and make the information available for Federal inspection. Failure to identify all known workplaces constitutes a violation of the grantee's drug-free workplace requirements.

6. Workplace identifications must include the actual address of buildings (or parts of buildings) or other sites where work under the grant takes place. Categorical descriptions may be used (e.g., all vehicles of a mass transit authority or State highway department while in operation, State employees in each local unemployment office, performers in concert halls or radio studios).

7. If the workplace identified to the agency changes during the performance of the grant, the grantee shall inform the agency of the change(s), if it previously identified the workplaces in question (see paragraph 5).

8. Definitions of terms in the Non-procurement Suspension and Debarment common rule and Drug-Free Workplace common rule apply to this certification. Grantees’ attention is called, in particular, to the following definitions from these rules: Controlled substance means a controlled substance in Schedules I through V of the Controlled Substances Act (21 U.S.C. 812) and as further defined by regulation (21 CFR 1308.11 through 1308.15); Conviction means a finding of guilt (including a plea of nolo contendere) or imposition of sentence, or both, by any judicial body charged with the responsibility to determine violations of the Federal or State criminal drug statutes; Criminal drug statute means a Federal or non-Federal criminal statute involving the manufacture, distribution, dispensing, use, or possession of any controlled substance; Employee means the employee of a grantee directly engaged in the performance of work under a grant, including: (i) All direct charge employees; (ii) All indirect charge employees unless their impact or involvement is insignificant to the performance of the grant; and, (iii) Temporary personnel and consultants who are directly engaged in the performance of work under the grant and who are on the grantee's payroll. This definition does not include workers not on the payroll of the grantee (e.g., volunteers, even if used to meet a matching requirement; consultants or independent contractors not on the grantee's payroll; or employees of subrecipients or subcontractors in covered workplaces).
CERTIFICATION REGARDING DRUG-FREE WORKPLACE REQUIREMENTS
Grantees Other Than Individuals (Alternate I)
45 CFR 76

A. The grantee certifies that it will or will continue to provide a drug-free workplace by:

(a) Publishing a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the grantee's workplace and specifying the actions that will be taken against employees for violation of such prohibition;

(b) Establishing an ongoing drug-free awareness program to inform employees about-- (1) The dangers of drug abuse in the workplace; (2) The grantee's policy of maintaining a drug-free workplace; (3) Any available drug counseling, rehabilitation, and employee assistance programs; and (4) The penalties that may be imposed upon employees for drug abuse violations occurring in the workplace;

(c) Making it a requirement that each employee to be engaged in the performance of the grant be given a copy of the statement required by paragraph (a);

(d) Notifying the employee in the statement required by paragraph (a) that, as a condition of employment under the grant, the employee will-- (1) Abide by the terms of the statement; and (2) Notify the employer in writing of his or her conviction for a violation of a criminal drug statute occurring in the workplace no later than five calendar days after such conviction;

(e) Notifying the agency in writing, within ten calendar days after receiving notice under paragraph (d)(2) from an employee or otherwise receiving actual notice of such conviction. Employers of convicted employees must provide notice, including position title, to every grant officer or other designee on whose grant activity the convicted employee was working, unless the Federal agency has designated a central point for the receipt of such notices. Notice shall include the identification number(s) of each affected grant;

(f) Taking one of the following actions, within 30 calendar days of receiving notice under paragraph (d)(2), with respect to any employee who is so convicted-- (1) Taking appropriate personnel action against such an employee, up to and including termination, consistent with the requirements of the Rehabilitation Act of 1973, as amended; or (2) Requiring such employee to participate satisfactorily in a drug abuse assistance or rehabilitation program approved for such purposes by a Federal, State, or local health, law enforcement, or other appropriate agency;

(g) Making a good faith effort to continue to maintain a drug-free workplace through implementation of paragraphs (a), (b), (c), (d), (e) and (f).

B. The grantee may insert in the space provided below the site(s) for the performance of the work done in connection with the specific grant:

Place of performance (Street address, city, county, state, zip code)

☐ Check if there are workplaces on file that are not identified here.

This Certification is executed by the persons signing below who warrant that they have the authority to execute this Certification.

Signature

Title

Date

Organization
Instructions for Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion--Lower Tier Covered Transactions

READ CAREFULLY BEFORE SIGNING THE CERTIFICATION. Federal regulations require contractors and bidders to sign and abide by the terms of this certification, without modification, in order to participate in certain transactions directly or indirectly involving federal funds.

1. By signing and submitting this proposal, the prospective lower tier participant is providing the certification set out below.

2. The certification in this clause is a material representation of fact upon which reliance was placed when this transaction was entered into. If it is later determined that the prospective lower tier participant knowingly rendered an erroneous certification, in addition to other remedies available to the Federal Government the department or agency with which this transaction originated may pursue available remedies, including suspension and/or debarment.

3. The prospective lower tier participant shall provide immediate written notice to the person to which this proposal is submitted if at any time the prospective lower tier participant learns that its certification was erroneous when submitted or had become erroneous by reason of changed circumstances.

4. The terms covered transaction, debarred, suspended, ineligible, lower tier covered transaction, participant, person, primary covered transaction, principal, proposal, and voluntarily excluded, as used in this clause, have the meaning set out in the Definitions and Coverage sections of rules implementing Executive Order 12549. You may contact the person to which this proposal is submitted for assistance in obtaining a copy of those regulations.

5. The prospective lower tier participant agrees by submitting this proposal that, should the proposed covered transaction be entered into, it shall not knowingly enter into any lower tier covered transaction with a person who is proposed for debarment under 48 CFR part 9, subpart 9.4, debarred, suspended, declared ineligible, or voluntarily excluded from participation in this covered transaction, unless authorized by the department or agency with which this transaction originated.

6. The prospective lower tier participant further agrees by submitting this proposal that it will include this clause titled “Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion Lower Tier Covered Transactions,” without modification, in all lower tier covered transactions and in all solicitations for lower tier covered transactions.

7. A participant in a covered transaction may rely upon a certification of a prospective participant in a lower tier covered transaction that it is not proposed for debarment under 48 CFR part 9, subpart 9.4, debarred, suspended, ineligible, or voluntarily excluded from covered transactions, unless it knows that the certification is erroneous. A participant may decide the method and frequency by which it determines the eligibility of its principals. Each participant may, but is not required to, check the List of Parties Excluded from Federal Procurement and Nonprocurement Programs.

8. Nothing contained in the foregoing shall be construed to require establishment of a system of records in order to render in good faith the certification required by this clause. The knowledge and information of a participant is not required to exceed that which is normally possessed by a prudent person in the ordinary course of business dealings.

9. Except for transactions authorized under paragraph 5 of these instructions, if a participant in a covered transaction knowingly enters into a lower tier covered transaction with a person who is proposed for
debarment under 48 CFR part 9, subpart 9.4, suspended, debarred, ineligible, or voluntarily excluded from participation in this transaction, in addition to other remedies available to the Federal Government, the department or agency with which this transaction originated may pursue available remedies, including suspension and/or debarment.

Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion--Lower Tier Covered Transactions

(1) The prospective lower tier participant certifies, by submission of this proposal, that neither it nor its principals is presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any Federal department or agency.

(2) Where the prospective lower tier participant is unable to certify to any of the statements in this certification, such prospective participant shall attach an explanation to this proposal.

Bidder or Contractor Signature ________________________________ Date __________

Bidder or Contractor Signature ________________________________ Date __________
AGING & LONG TERM CARE OF EASTERN WASHINGTON
GENERAL TERMS AND CONDITIONS

1. Amendment. This Agreement, or any term or condition, may be modified only by a written amendment signed by both parties. Only personnel authorized to bind each of the parties shall sign an amendment.

2. Assignment. Except as otherwise provided herein, the CONTRACTOR shall not assign rights or obligations derived from this Agreement to a third party without the prior, written consent of ALTCEW and the written assumption of the CONTRACTOR’s obligations by the third party.

3. Client Abuse. The CONTRACTOR shall report all instances of suspected client abuse to DSHS and ALTCEW, in accordance with RCW 74.34.

4. Client Grievance. The CONTRACTOR shall establish a system through which applicants for, and recipients of, services under the approved area plans may present grievances about the activities of the CONTRACTOR or any subcontractor(s) related to service delivery. Clients receiving Medicaid funded services must be informed of their right to a fair hearing regarding service eligibility specified in WAC 388-02 and under the provisions of the Administrative Procedures Act, Chapter 34.05 RCW.

The client grievance procedure for non-Medicaid funded services will include the following:

A. Written notification of an applicant or recipient of services whenever he/she is denied services. Notification must be sent within ten (10) days of a decision to deny services.

B. Allow a Contractor or recipient to present grievances on issues pertaining to eligibility and client satisfaction, for example, adverse decisions regarding a person's eligibility for services; questions regarding the promptness with which a person's application for services is acted upon; questions regarding the quality of services rendered; and/or decisions regarding the suspension or termination of services.

C. Provide a Contractor or recipient a hearing on his/her grievance through the agency's hearing procedure within thirty (30) days of the receipt of such a grievance. In addition, provide that a hearing date be established within fifteen (15) days of receipt of the grievance. Also, all parties who will participate in the hearing shall be notified in writing of the hearing date within five (5) days of the hearing.

D. Provide a Contractor or recipient written notification of the findings and conclusions of the agency's hearing procedure within fifteen (15) days after the hearing.

E. Provide a Contractor or recipient an appeal process on his/her grievance in the denial letter sent to recipient. In addition, provide that a written response to the grievance will be sent to the recipient within seven (7) working days from the date of the receipt.
F. Once the applicant or recipient has exhausted the agency's grievance procedure, refer the individual to ALTCEW for further review of the person's grievance through the ALTCEW Grievance Procedure.

G. Notice to the clients utilizing state funded services of his/her right to an adjudicative proceeding before the DSHS under the Administrative Procedures Act on issues pertaining to service eligibility.

H. Notice to clients utilizing services funded by the Older Americans Act of his/her right to appeal ALTCEW’s decision to ALTSA on issues pertaining to service eligibility.

I. Notice to the client of his/her right to appeal ALTCEW’s decision to ALTSA on issues of service delivery and service satisfaction regardless of funding source.

5. **Compliance with Applicable Law.** At all times during the term of this Agreement, the CONTRACTOR and ALTCEW shall comply with all applicable federal, state, and local laws, regulations, and rules, including, but not limited to, nondiscrimination laws and regulations.

6. **Confidentiality.** The parties shall use Personal Information and other confidential information gained by reason of this Agreement only for the purpose of this Agreement. ALTCEW and the CONTRACTOR shall not otherwise disclose, transfer, or sell any such information to any other party, except as provided by law or, in the case of Personal Information, except as provided by law or with the prior written consent of the person to whom the Personal Information pertains. The parties shall maintain the confidentiality of all Personal Information and other confidential information gained by reason of this Agreement and shall return or certify the destruction of such information if requested in writing by the party to the Agreement that provided the information.

7. **Contractor Certification Regarding Ethics.** By signing this Agreement, the CONTRACTOR certifies that the CONTRACTOR is in compliance with Chapter 42.23 RCW and shall comply with Chapter 42.23 RCW throughout the term of this Agreement.

8. **Debarment Certification.** The CONTRACTOR, by signature to this Agreement, certifies that the CONTRACTOR is not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participating in this Agreement by any Federal department or agency. The CONTRACTOR also agrees to include the above requirement in all subcontracts into which it enters, resulting directly from the CONTRACTOR’s duty to provide services under this Agreement.

9. **Disputes.** In the event of a complaint, grievance or dispute between the CONTRACTOR and ALTCEW, every effort shall be made to resolve the dispute informally and at the lowest level. If a dispute cannot be resolved informally, the CONTRACTOR shall present their grievance in writing to the ALTCEW Executive Director. The ALTCEW Executive Director shall review the facts, contract terms, and applicable statutes and rules, and make a determination of the dispute. The Executive Director shall provide his/her decision in writing to the CONTRACTOR. The decision of the Executive Director shall be final and conclusive unless the CONTRACTOR appeals the decision as set forth below. The Executive Director’s written decisions shall include the procedures to appeal the decision.
If the dispute remains unresolved after the Executive Director’s determination, the CONTRACTOR may submit a written appeal to the Chairperson of the ALTCEW Governing Board within fifteen (15) days of notification of the Executive Director’s written decision. The CONTRACTOR’s appeal shall state the specific reasons for the appeal. The Chairperson may resolve any appeal beyond the decision of ALTCEW’s Executive Director if the resolution is agreeable to both the Executive Director and the CONTRACTOR. If the matter cannot be resolved by the Chairperson, the Chairperson shall refer the matter to ALTCEW’s Governing Board for a hearing. A CONTRACTOR has the right to a hearing before the ALTCEW Governing Board if the matter was not resolved previously. This hearing is only allowed, however, when a CONTRACTOR has exhausted all local administrative remedies prior to the request for a hearing as stated herein.

The appeal date must be set within forty-five (45) days of the matter being referred to the ALTCEW Governing Board by the Chairperson. Written notice of the schedule of the appeal hearing and the appellant’s procedural rights will be sent to the appellant at least ten days prior to the appeal. The Governing Board will issue a written decision within fifteen (15) days after the hearing. The decision, which will be mailed to the CONTRACTOR, will set forth the conclusions of the Governing Board. The CONTRACTOR will be informed of the right to appeal to Aging and Long Term Support Administration at the State Department of Social and Health Services, pursuant to Federal and State regulations. Appeals must be made as set forth above within this clause before request is made to the DSHS Aging and Long Term Support Administration.

Pending final decision of a dispute hereunder, the decision of ALTCEW’s Executive Director or the Chairperson of the Governing Board, or ALTCEW’s Governing Board, shall not be controlling and both parties shall proceed diligently with the performance of all contractual obligations in a manner which is reasonable, taking into consideration not only the disputed facts, but also the overall goals of the contract. This "Disputes" clause does not preclude the consideration of questions of law in connection with decisions provided for above; provided that nothing in this contract shall be construed as making final the decisions of any administrative official, representative, or board on a question of law.

10. **Drug Free Workplace.** The CONTRACTOR shall maintain a work place free from alcohol and drug abuse.

11. **Entire Agreement.** This Agreement, including all documents attached to or incorporated by reference, contains all the terms and conditions agreed upon by the parties. No other understandings or representations, oral or otherwise, regarding the subject matter of this Agreement, shall be deemed to exist or bind the parties.

12. **Governing Law and Venue.** The laws of the State of Washington govern this Agreement. In the event of a lawsuit by the CONTRACTOR against ALTCEW involving this Agreement, venue shall be proper only in Spokane County, Washington. In the event of a lawsuit by ALTCEW against a CONTRACTOR involving this Agreement, venue shall be proper only in Spokane County, Washington RCW 36.01.050.

13. **Independent Status.** Except as otherwise provided in Paragraph 26 herein below, for purposes of this Agreement, the CONTRACTOR acknowledges that the CONTRACTOR is not an officer, employee, or agent of ALTCEW or the State of Washington. The CONTRACTOR shall not hold itself or any of its employees as, nor claim status as, an officer, employee, or agent of ALTCEW or the State of
Washington. The CONTRACTOR shall not claim for itself or its employees any rights, privileges, or benefits, which would accrue to an employee of ALTCEW or the State of Washington. The CONTRACTOR shall indemnify and hold harmless ALTCEW from all obligations to pay or withhold federal or state taxes or contributions on behalf of the CONTRACTOR or the CONTRACTOR’s employees.

14. **Inspection.** Either party may request reasonable access to the other party’s records and place of business for the limited purpose of monitoring, auditing, and evaluating the other party’s compliance with this Agreement, and applicable laws and regulations. During the term of this Agreement and for one (1) year following termination or expiration of this Agreement, the parties shall, upon receiving reasonable written notice, provide the other party with access to its place of business and to its records which are relevant to its compliance with this Agreement and applicable laws and regulations. This provision shall not be construed to give either party access to the other party’s records and place of business for any other purpose. Nothing herein shall be construed to authorize either party to possess or copy records of the other party.

15. **Insurance.**

   A. ALTCEW certifies that it is insured under Enduris. Chapter 48.62 RCW provides the exclusive source of local government entity authority to individually or jointly self-insure risks, jointly purchase insurance or reinsurance, and to contract for risk management, claims, and administrative services.

   B. The CONTRACTOR certifies that it is self-insured, is a member of a risk pool, or maintains the types and amounts of insurance identified below and shall, prior to the execution of this Agreement by ALTCEW; provide certificates of insurance to that effect to the ALTCEW contact on page one of this Agreement.

   Commercial General Liability Insurance (CGL) – to include coverage for bodily injury, property damage, and contractual liability, with the following minimum limits: Each occurrence - $1,000,000; General Aggregate - $2,000,000. The policy shall include liability arising out of premises, operations, independent contractors, products- completed operations, personal injury, advertising injury, and liability assumed under an insured contract. ALTCEW, its elected and appointed officials, agents, and employees shall be named as additional insureds.

16. **Maintenance of Records.** During the term of this Agreement and for six (6) years following termination or expiration of this Agreement, both parties shall maintain records sufficient to:

   A. Document performance of all acts required by law, regulation, or this Agreement;

   B. Demonstrate accounting procedures, practices, and records that sufficiently and properly document the CONTRACTOR’s invoices to ALTCEW and all expenditures made by the CONTRACTOR to perform as required by this Agreement.
For the same period, the CONTRACTOR shall maintain records sufficient to substantiate the CONTRACTOR’s statement of its organization’s structure, tax status, capabilities, and performance.

17. Medicaid Fraud Control Unit (MFCU). As required by federal regulations, the Health Care Authority, the Department of Social and Health Services any contractors or subcontractors shall promptly comply with all MFCU requests for records or information. Records and information includes, but is not limited to, records on micro-fiche, film, scanned or imaged documents, narratives, computer data, hard copy files, verbal information, or any other information the MFCU determines may be useful in carrying out its responsibilities.

18. Order of Precedence. In the event of an inconsistency in this Agreement, unless otherwise provided herein, the inconsistency shall be resolved by giving precedence, in the following order, to:

A. Applicable federal CFR, CMS Waivers and Medicaid State Plan;

B. State of Washington statues and regulations;

C. ALTSA Management Bulletins and policy manuals;

D. This Agreement; and

E. The AAA’s Area Plan.

19. Ownership of Client Assets. The CONTRACTOR shall ensure that any client for whom the CONTRACTOR or subcontractor is providing services under this Agreement shall have unrestricted access to the client’s personal property. For purposes of this paragraph, client’s personal property does not pertain to client records. The CONTRACTOR or subcontractor shall not interfere with the client’s ownership, possession, or use of such property. Upon termination of this Agreement, the CONTRACTOR or subcontractor shall immediately release to the client and/or ALTCEW all of the client’s personal property.

20. Ownership of Material. Material created by the CONTRACTOR and paid for by ALTCEW as a part of this Agreement shall be owned by ALTCEW and shall be “work made for hire” as defined by Title 17 USCA, Section 101. This material includes, but is not limited to: books; computer programs; documents; films; pamphlets; reports; sound reproductions; studies; surveys; tapes; and/or training materials. Material which the CONTRACTOR uses to perform this Agreement, but is not created for or paid for by ALTCEW is owned by the CONTRACTOR and is not “work made for hire”; however, ALTCEW shall have a license of perpetual duration to use, modify, and distribute this material at no charge to ALTCEW, provided that such license shall be limited to the extent which the CONTRACTOR has a right to grant such a license.

21. Ownership of Real Property, Equipment and Supplies Purchased by the CONTRACTOR. Title to all property, equipment and supplies purchased by the CONTRACTOR with funds from this Agreement shall vest in the CONTRACTOR. When real property, or equipment with a per unit fair market value over $5000, is no longer needed for the purpose of carrying out this Agreement, or this Agreement is terminated or expired and will not be renewed, the CONTRACTOR shall request disposition instructions
from ALTCEW. If the per unit fair market value of equipment is under $5000, the CONTRACTOR may retain, sell, or dispose of it with no further obligation. Proceeds from the sale or lease of property that was purchased with revenue accrued under the Case Management/Nursing Services unit rate must be expended in Medicaid TXIX or Aging Network programs.

When supplies with a total aggregate fair market value over $5000 are no longer needed for the purpose of carrying out this Agreement, or this Agreement is terminated or expired and will not be renewed, the CONTRACTOR shall request disposition instructions from ALTCEW. If the total aggregate fair market value of equipment is under $5000, the CONTRACTOR may retain, sell, or dispose of it with no further obligation.

Disposition and maintenance of property shall be in accordance with 45 CFR Parts 92 and 74.

22. **Ownership of Real Property, Equipment and Supplies Purchased by ALTCEW.** Title to property, equipment and supplies purchased by ALTCEW and provided to the CONTRACTOR to carry out the activities of this Agreement shall remain with ALTCEW. When real property, equipment or supplies are no longer needed for the purpose of carrying out this Agreement, or this Agreement is terminated or expired and will not be renewed, the CONTRACTOR shall request disposition instructions from ALTCEW. Disposition and maintenance of property shall be in accordance with 45 CFR Parts 92 and 74.

23. **Responsibility.** Each party to this Agreement shall be responsible for the negligence of its officers, employees, and agents in the performance of this Agreement. No party to this Agreement shall be responsible for the acts and/or omissions of entities or individuals not party to this Agreement. ALTCEW and the CONTRACTOR shall cooperate in the defense of tort lawsuits, when possible. Both parties agree and understand that this provision may not be feasible in all circumstances. ALTCEW and the CONTRACTOR agree to notify the attorneys of record in any tort lawsuit where both are parties if either ALTCEW or the CONTRACTOR enters into settlement negotiations. It is understood that the notice shall occur prior to any negotiations, or as soon as possible, and the notice may be either written or oral.

24. **Restrictions Against Lobbying.** The CONTRACTOR certifies to the best of its knowledge and belief that no federal appropriated funds have been paid or will be paid, by or on behalf of the CONTRACTOR, to any person for influencing or attempting to influence an officer or employee of a federal agency, a Member of Congress in connection with the awarding of any federal contract, the making of any federal grant, the making of any federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment or modification of any federal contract, grant, loan or cooperative agreement.

If any funds other than federal appropriated funds have or will be paid for the purposes stated above, the CONTRACTOR must file a disclosure form in accordance with 45 CFR Section 93.110.

The CONTRACTOR shall include a clause in all subcontracts restricting subcontractors from lobbying in accordance with this section and requiring subcontractors to certify and disclose accordingly.
25. **Severability.** The provisions of this Agreement are severable. If any court holds any provision of this Agreement, including any provision of any document incorporated by reference, invalid, that invalidity shall not affect the other provisions this Agreement.

26. **Subcontracting.**

   A. The CONTRACTOR must obtain prior written approval from ALTCEW to subcontract for services specifically or not specifically defined in the Area Plan.

   B. Any subcontracts shall be in writing and the CONTRACTOR shall be responsible to ensure that all terms, conditions, assurances and certifications set forth in this Agreement are included in any and all subcontracts.

   C. The CONTRACTOR is prohibited from subcontracting for direct client services without the prior written approval from ALTCEW.

   D. When the nature of the service the subcontractor is to provide requires a certification, license or approval, the CONTRACTOR may only subcontract with such contractors that have and agree to maintain the appropriate license, certification or accrediting requirements/standards.

   E. In any contract or subcontract awarded to or by the CONTRACTOR in which the authority to determine service recipient eligibility is delegated to the CONTRACTOR or to a subcontractor, such contract or subcontract shall include a provision acceptable to ALTCEW that specifies how client eligibility will be determined and how service applicants and recipients will be informed of their right to a fair hearing in case of denial or termination of a service, or failure to act upon a request for services with reasonable promptness.

   F. If ALTCEW, the CONTRACTOR, and a subcontractor of the CONTRACTOR are found by a jury or Trier of fact to be jointly and severally liable for damages arising from any act or omission from the contract, then ALTCEW shall be responsible for its proportionate share, and the CONTRACTOR shall be responsible for its proportionate share. Should the subcontractor be unable to satisfy its joint and several liabilities, ALTCEW and the CONTRACTOR shall share in the subcontractor’s unsatisfied proportionate share in direct proportion to the respective percentage of their fault as found by the jury or Trier of fact. Nothing in this term shall be construed as creating a right or remedy of any kind or nature in any person or party other than ALTCEW and the CONTRACTOR. This term shall not apply in the event of a settlement by either ALTCEW or the CONTRACTOR.

   G. Any subcontract shall designate subcontractor as CONTRACTOR’s Business Associate, as defined by HIPAA, and shall include provisions as required by HIPAA for Business Associate contract. The CONTRACTOR shall ensure that all client records and other PHI in possession of a subcontractor are returned to the CONTRACTOR at the termination or expiration of the subcontract.
27. **Sub-recipients.**

A. **General.** If the CONTRACTOR is a sub-recipient of federal awards as defined by Federal Register 2 CFR 200 and this Agreement, the CONTRACTOR shall:

1. Maintain records that identify, in its accounts, all federal awards received and expended and the federal programs under which they were received, by Catalog of Federal Domestic Assistance (CFDA) title and number, award number and year, name of the federal agency, and name of the pass-through entity;

2. Maintain internal controls that provide reasonable assurance that the CONTRACTOR is managing federal awards in compliance with laws, regulations, and provisions of contracts or grant agreements that could have a material effect on each of its federal programs;

3. Prepare appropriate financial statements, including a schedule of expenditures of federal awards;

4. Incorporate 2 CFR 200, Subpart F, audit requirements into all agreements between the CONTRACTOR and its subcontractors who are sub-recipients;

5. Comply with the applicable requirements of either 2 CFR 200, including any future amendments to 2 CFR Part 200, and any successor or replacement Office of Management and Budget (OMB) Circular or regulation; and


B. **Single Audit Act Compliance.** If the CONTRACTOR is a sub-recipient and expends $750,000 or more in federal awards from all sources in any fiscal year, the CONTRACTOR shall procure and pay for a single audit or a program-specific audit for that fiscal year. Upon completion of each audit, the CONTRACTOR shall:

1. Submit to the ALTCEW Accounting Manager the reporting package specified in 2 CFR 200, Subpart F, reports required by the program-specific audit guide (if applicable), and a copy of any management letters issued by the auditor;

2. Follow-up and develop corrective action for all audit findings; in accordance with 2 CFR 200, Subpart F, and prepare a “Summary Schedule of Prior Audit Findings” reporting the status of all audit findings included in the prior audit’s schedule of findings and questioned costs;
C. Overpayments. If it is determined by ALTCEW, or during the course of the required audit, that the CONTRACTOR has been paid unallowable costs under this Agreement, ALTCEW may require the CONTRACTOR to reimburse ALTCEW in accordance with 2 CFR 200.

(1) In the event that ALTCEW establishes overpayment or erroneous payments made to the CONTRACTOR under this Agreement, ALTCEW may secure repayment, plus interest, if any, by requiring the posting of a bond, assignment of deposit, or some other form of security acceptable to ALTCEW.

(2) For any identified overpayment involving a subcontract between the CONTRACTOR and a tribe, ALTCEW agrees it will not seek reimbursement from the CONTRACTOR, if the identified overpayment was not due to any failure by the CONTRACTOR.

D. Sanctions. The CONTRACTOR shall not be compensated by ALTCEW for services under this agreement until all reports specified in the contract are on file at ALTCEW.

28. **Survivability.** The terms and conditions contained in this Agreement, which by their sense and context, are intended to survive the expiration of the particular agreement shall survive. Surviving terms include, but are not limited to: Confidentiality, Disputes, Inspection, Maintenance of Records, Ownership of Material, Responsibility, Termination for Default, Termination Procedure, and Title to Property.

29. **Contract Renegotiation, Suspension, or Termination Due to Change in Funding.** If the funds upon which ALTCEW relied to establish this Agreement are withdrawn, reduced, or limited, or if additional or modified conditions are placed on such funding, after the effective date of this Agreement, but prior to normal completion of this Agreement:

A. The Agreement may be renegotiated under the revised funding conditions.

B. At ALTCEW’s discretion, ALTCEW may give notice to the CONTRACTOR to suspend performance when ALTCEW determines that there is reasonable likelihood that the funding insufficiency may be resolved in a timeframe that would allow the CONTRACTOR’S performance to be resumed prior to the normal completion date of the Agreement.

(1) During the period of suspension of performance, each party will inform the other of any conditions that may reasonably affect the potential for resumption of performance.

(2) When ALTCEW determines that the funding insufficiency is resolved, it will give the CONTRACTOR written notice to resume performance. Upon the receipt of this notice, the CONTRACTOR will provide written notice to ALTCEW informing ALTCEW whether it can resume performance and, if so, the date of resumption. For purposes of this subsection, “written notice” may include email.

(3) If the CONTRACTOR’s proposed resumption date is not acceptable to ALTCEW and an acceptable date cannot be negotiated, ALTCEW may terminate the Agreement by giving
written notice to the CONTRACTOR. The parties agree that the Agreement will be terminated retroactive to the date of the notice of suspension. ALTCEW shall be liable only for payment in accordance with the terms of this Agreement for services rendered prior to the retroactive date of termination.

C. ALTCEW may immediately terminate this Agreement by providing written notice to the CONTRACTOR. The termination shall be effective on the date specified in the termination notice. ALTCEW shall be liable only for payment in accordance with the terms of this Agreement for services rendered prior to the effective date of termination. No penalty shall accrue to ALTCEW in the event the termination option in this section is exercised.

30. **Termination for Convenience.** ALTCEW may terminate this Agreement, in whole or in part, for convenience by giving the CONTRACTOR at least thirty (30) calendar days’ written notice. The CONTRACTOR may terminate this Agreement for convenience by giving ALTCEW at least thirty (30) calendar days’ written notice addressed to: Executive Director, ALTCEW, 1222 North Post Street, Spokane, WA, 99201.

31. **Termination for Default.**
   A. ALTCEW may terminate this Agreement for default, in whole or in part, by written notice to the CONTRACTOR, if ALTCEW has a reasonable basis to believe that the CONTRACTOR has:

   (1) Failed to meet or maintain any requirement for contracting with ALTCEW;

   (2) Failed to perform under any provision of this Agreement;

   (3) Violated any law, regulation, rule, or ordinance applicable to this Agreement; and/or

   (4) Otherwise breached any provision or condition of this Agreement.

   B. Before ALTCEW may terminate this Agreement for default, ALTCEW shall provide the CONTRACTOR with written notice of the CONTRACTOR’s noncompliance with the agreement and provide the CONTRACTOR a reasonable opportunity to correct the CONTRACTOR’s noncompliance. If the CONTRACTOR does not correct the CONTRACTOR’s noncompliance within the period of time specified in the written notice of noncompliance, ALTCEW may then terminate the agreement. ALTCEW may terminate the agreement for default without such written notice and without opportunity for correction if ALTCEW has a reasonable basis to believe that a client’s health or safety is in jeopardy.

   C. The CONTRACTOR may terminate this Agreement for default, in whole or in part, by written notice to ALTCEW, if the CONTRACTOR has a reasonable basis to believe that ALTCEW has:

   (1) Failed to meet or maintain any requirement for contracting with the CONTRACTOR;

   (2) Failed to perform under any provision of this Agreement;
(3) Violated any law, regulation, rule, or ordinance applicable to this Agreement; and/or

(4) Otherwise breached any provision or condition of this Agreement.

D. Before the CONTRACTOR may terminate this Agreement for default, the CONTRACTOR shall provide ALTCEW with written notice of ALTCEW’s noncompliance with the Agreement and provide ALTCEW a reasonable opportunity to correct ALTCEW’s noncompliance. If ALTCEW does not correct ALTCEW’s noncompliance within the period of time specified in the written notice of noncompliance, the CONTRACTOR may then terminate the Agreement.

32. Termination Procedure. The following provisions apply in the event this Agreement is terminated:

A. The CONTRACTOR shall cease to perform any services required by this Agreement as of the effective date of termination and shall comply with all reasonable instructions contained in the notice of termination which are related to the transfer of clients, distribution of property, and termination of services.

B. The CONTRACTOR shall promptly deliver to the ALTCEW Executive Director (or to his/her appointee), all ALTCEW assets (property) in the CONTRACTOR’s possession, including any material created under this Agreement. Upon failure to return ALTCEW property within ten (10) working days of the Agreement termination, the CONTRACTOR shall be charged with all reasonable costs of recovery, including transportation. The CONTRACTOR shall take reasonable steps to protect and preserve any property of ALTCEW’s that is in the possession of the CONTRACTOR pending return to ALTCEW.

C. ALTCEW shall be liable for and shall pay for only those services authorized and provided through the effective date of termination. ALTCEW may pay an amount mutually agreed by the parties for partially completed work and services, if work products are useful to or usable by ALTCEW.

D. If ALTCEW terminates this Agreement for default, ALTCEW may withhold a sum from the final payment to the CONTRACTOR that ALTCEW determines is necessary to protect ALTCEW against loss or additional liability. ALTCEW shall be entitled to all remedies available at law, in equity, or under this Agreement. If it is later determined that the CONTRACTOR was not in default, or if the CONTRACTOR terminated this Agreement for default, the CONTRACTOR shall be entitled to all remedies available at law, in equity, or under this Agreement.

33. Treatment of Client Property. Unless otherwise provided in the applicable Agreement, the CONTRACTOR shall ensure that any adult client receiving services from the CONTRACTOR under this Agreement has unrestricted access to the client’s personal property. The CONTRACTOR shall not interfere with any adult client’s ownership, possession, or use of the client’s property. The CONTRACTOR shall provide clients under age eighteen (18) with reasonable access to their personal property that is appropriate to the client’s age, development, and needs. Upon termination or completion of this Agreement, the CONTRACTOR shall promptly release to the client and/or the client’s guardian or custodian all of the client’s personal property. This section does not prohibit the CONTRACTOR from implementing such lawful and reasonable policies, procedures and practices as the
CONTRACTOR deems necessary for safe, appropriate, and effective service delivery (for example, appropriately restricting clients’ access to, or possession or use of, lawful or unlawful weapons and drugs).

34. **Waiver.** Waiver of any breach or default on any occasion shall not be deemed to be a waiver of any subsequent breach or default. Any waiver shall not be construed to be a modification of the terms and conditions of this Agreement unless amended as set forth in Section 1, Amendment. Only ALTCEW’s designee has the authority to waive any term or condition of this Agreement on behalf of ALTCEW.

**HIPAA COMPLIANCE**

Preamble: This section of the Agreement is the Business Associate Agreement as required by HIPAA.

35. **Definitions.**

   A. “Business Associate,” as used in this Agreement, means the “CONTRACTOR” and generally has the same meaning as the term “Business Associate” at 45 CFR 160.103. Any reference to Business Associate in this Agreement includes Business Associate’s employees, agents, officers, subcontractors, third party contractors, volunteers, or directors.

   B. “Business Associate Agreement” means this HIPAA Compliance section of the Agreement and includes the Business Associate provisions required by the U.S. Department of Health and Human Services, Office for Civil Rights.

   C. “Breach” means the acquisition, access, use, or disclosure of protected health information in a manner not permitted under the HIPAA Privacy Rule which compromises the security or privacy of the protected health information, with the exclusions and exceptions listed in 45 CFR 164.402.

   D. “Covered Entity” means ALTCEW, a Covered Entity as defined at 45 CFR 160.103, in its conduct of covered functions by its health care components.

   E. “Designated Record Set” means a group of records maintained by or for a Covered Entity, that is: the medical and billing records about Individuals maintained by or for a covered health care provider; the enrollment, payment, claims adjudication, and case or medical management record systems maintained by or for a health plan; or used in whole or part by or for the Covered Entity to make decisions about Individuals.

   F. “Electronic Protected Health Information (EPHI)” means protected health information that is transmitted by electronic media or maintained in any medium described in the definition of electronic media at 45 CFR 160.103.


I. “Individual(s)” means the person(s) who is the subject of PHI and includes a person who qualifies as a personal representative in accordance with 45 CFR 164.502(g).

J. “Minimum Necessary” means the least amount of PHI necessary to accomplish the purpose for which the PHI is needed.

K. “Protected Health Information (PHI)” means individually identifiable health information created, received, maintained or transmitted by Business Associate on behalf of a health care component of the Covered Entity that relates to the provision of health care to an Individual; the past, present, or future physical or mental health or condition of an Individual; or the past, present, or future payment for provision of health care to an Individual. 45 CFR 160.103. PHI includes demographic information that identifies the Individual or about which there is reasonable basis to believe can be used to identify the Individual. 45 CFR 160.103. PHI is information transmitted or held in any form or medium and includes EPHI. 45 CFR 160.103. PHI does not include education records covered by the Family Educational Rights and Privacy Act, as amended, 20 USCA 1232g(a)(4)(B)(iv) or employment records held by a Covered Entity in its role as employer.

L. “Security Incident” means the attempted or successful unauthorized access, use, disclosure, modification or destruction of information or interference with system operations in an information system.

M. “Subcontractor” as used in this Agreement means a Business Associate that creates, receives, maintains, or transmits protected health information on behalf of another Business Associate.

N. “Use” includes the sharing, employment, application, utilization, examination, or analysis, of PHI within an entity that maintains such information.

36. Compliance. Business Associate shall perform all Agreement duties, activities and tasks in compliance with HIPAA, the HIPAA Rules, and all attendant regulations as promulgated by the U.S. Department of Health and Human Services, Office of Civil Rights.

37. Use and Disclosure of PHI. Business Associate is limited to the following permitted and required uses or disclosures of PHI:

A. Duty to Protect PHI. Business Associate shall protect PHI from, and shall use appropriate safeguards, and comply with Subpart C of 45 CFR Part 164 (Security Standards for the Protection of Electronic Protected Health Information) with respect to EPHI, to prevent the unauthorized use or disclosure of PHI other than as provided for in this Contract or as required by law, for as long as the PHI is within its possession and control, even after the termination or expiration of this Contract.
B. Minimum Necessary Standard. Business Associate shall apply the HIPAA Minimum Necessary Standard to any use or disclosure of PHI necessary to achieve the purposes of this Agreement. See 45 CFR 164.514 (d)(2) through (d)(5).

C. Disclosure as Part of the Provision of Services. Business Associate shall only use or disclose PHI as necessary to perform the services specified in this Agreement or as required by law, and shall not use or disclose such PHI in any manner that would violate Subpart E of 45 CFR Part 164 (Privacy of Individually Identifiable Health Information) if done by Covered Entity, except for the specific uses and disclosures set forth below.

D. Use for Proper Management and Administration. Business Associate may use PHI for the proper management and administration of the Business Associate or to carry out the legal responsibilities of the Business Associate.

E. Disclosure for Proper Management and Administration. Business Associate may disclose PHI for the proper management and administration of Business Associate or to carry out the legal responsibilities of the Business Associate, provided the disclosures are required by law, or Business Associate obtains reasonable assurances from the person to whom the information is disclosed that the information will remain confidential and used or further disclosed only as required by law or for the purposes for which it was disclosed to the person, and the person notifies the Business Associate of any instances of which it is aware in which the confidentiality of the information has been breached.

F. Impermissible Use or Disclosure of PHI. Business Associate shall report to ALTCEW in writing all uses or disclosures of PHI not provided for by this Agreement within one (1) business day of becoming aware of the unauthorized use or disclosure of PHI, including breaches of unsecured PHI as required at 45 CFR 164.410 (Notification by a Business Associate), as well as any security incident of which it becomes aware. Upon request by ALTCEW, Business Associate shall mitigate, to the extent practicable, any harmful effect resulting from the impermissible use or disclosure.

G. Failure to Cure. If ALTCEW learns of a pattern or practice of the Business Associate that constitutes a violation of the Business Associate’s obligations under the terms of this Agreement and reasonable steps by ALTCEW do not end the violation, ALTCEW shall terminate this Agreement, if feasible. In addition, if Business Associate learns of a pattern or practice of its subcontractors that constitutes a violation of the Business Associate’s obligations under the terms of their contract, and reasonable steps by the Business Associate do not end the violation, the Business Associate shall terminate the subcontract, if feasible.

H. Termination for Cause. Business Associate authorizes immediate termination of this Agreement by ALTCEW, if ALTCEW determines that Business Associate has violated a material term of this Business Associate Agreement. ALTCEW may, at its sole discretion, offer the Business Associate an opportunity to cure a violation of this Business Associate Agreement before exercising a termination for cause.
I. Consent to Audit. Business Associate shall give reasonable access to PHI, its internal practices, records, books, documents, electronic data and/or all other business information received from, or created or received by Business Associate on behalf of ALTCEW, to the Secretary of DHHS and/or to DSHS for use in determining compliance with HIPAA privacy requirements.

J. Obligations of Business Associate upon Expiration or Termination. Upon expiration or termination of this Agreement for any reason, with respect to PHI received from ALTCEW, or created, maintained, or received by Business Associate, or any subcontractors, on behalf of ALTCEW, Business Associate shall:

(1) Retain only that PHI which is necessary for Business Associate to continue its proper management and administration or to carry out its legal responsibilities;

(2) Return to ALTCEW or destroy the remaining PHI that the Business Associate or any subcontractors still maintain in any form;

(3) Continue to use appropriate safeguards and comply with Subpart C of 45 CFR Part 164 (Security Standards for the Protection of Electronic Protected Health Information) with respect to electronic protected health information to prevent use or disclosure of the PHI, other than as provided for in this Section, for as long as Business Associate or any subcontractors retain the PHI;

(4) Not use or disclose the PHI retained by Business Associate or any subcontractors other than for the purposes for which such PHI was retained and subject to the same conditions set out in the “Use and Disclosure of PHI” section of this Agreement which applied prior to termination; and

(5) Return to ALTCEW or destroy the PHI retained by Business Associate, or any subcontractors, when it is no longer needed by Business Associate for its proper management and administration or to carry out its legal responsibilities.

K. Survival. The obligations of the Business Associate under this section shall survive the termination or expiration of this Agreement.

38. Individual Rights.

A. Accounting of Disclosures.

(1) Business Associate shall document all disclosures, except those disclosures that are exempt under 45 CFR 164.528, of PHI and information related to such disclosures.

(2) Within ten (10) business days of a request from ALTCEW, Business Associate shall make available to ALTCEW the information in Business Associate’s possession that is necessary for ALTCEW to respond in a timely manner to a request for an accounting of disclosures of PHI by the Business Associate. See 45 CFR 164.504(e)(2)(ii)(G) and 164.528(b)(1).
(3) At the request of ALTCEW or in response to a request made directly to the Business Associate by an individual, Business Associate shall respond, in a timely manner and in accordance with HIPAA and the HIPAA Rules, to requests by Individuals for an accounting of disclosures of PHI.

(4) Business Associate record keeping procedures shall be sufficient to respond to a request for an accounting under this section for the six (6) years prior to the date on which the accounting was requested.

B. Access.

(1) Business Associate shall make available PHI that it holds that is part of a Designated Record Set when requested by ALTCEW or the Individual as necessary to satisfy ALTCEW’s obligations under 45 CFR 164.524 (Access of Individuals to Protected Health Information).

(2) When the request is made by the individual to the Business Associate or if ALTCEW asks the Business Associate to respond to a request, the Business Associate shall comply with requirements in 45 CFR 164.524 (Access of Individuals to Protected Health Information) on form, time and manner of access. When the request is made by ALTCEW, the Business Associate shall provide the records to ALTCEW within ten (10) business days.

C. Amendment.

(1) If ALTCEW amends, in whole or in part, a record or PHI contained in an Individual’s Designated Record Set and ALTCEW has previously provided the PHI or record that is the subject of the amendment to Business Associate, then ALTCEW will inform Business Associate of the amendment pursuant to 45 CFR 164.526(c)(3) (Amendment of Protected Health Information).

(2) Business Associate shall make any amendments to PHI in a Designated Record Set as directed by ALTCEW or as necessary to satisfy ALTCEW’s obligations under 45 CFR164.526 (Amendment of Protected Health Information).

39. Subcontracts and other Third Party Agreements. In accordance with 45 CFR 164.502(e)(1)(ii), 164.504(e)(1)(i), and 164.308(b)(2), Business Associate shall ensure that any agents, subcontractors, independent contractors or other third parties that create, receive, maintain, or transmit PHI on Business Associate’s behalf, enter into a written contract that contains the same terms, restrictions, requirements, and conditions as the HIPAA compliance provisions in this Agreement with respect to such PHI. The same provisions must also be included in any contracts by a business associate’s subcontractor with its own business associates as required by 45 CFR 164.314(a)(2)(b) and 164.504(e)(5).

40. Obligations. To the extent the Business Associate is to carry out one or more of ALTCEW’s obligation(s) under Subpart E of 45 CFR Part 164 (Privacy of Individually Identifiable Health Information), Business Associate shall comply with all requirements that would apply to ALTCEW in the performance of such obligation(s).
41. **Liability.** Within ten (10) business days, Business Associate must notify ALTCEW of any complaint, enforcement or compliance action initiated by the Office for Civil Rights based on an allegation of violation of the HIPAA Rules and must inform ALTCEW of the outcome of that action. Business Associate bears all responsibility for any penalties, fines or sanctions imposed against the Business Associate for violations of the HIPAA Rules and for any imposed against its subcontractors or agents for which it is found liable.

42. **Breach Notification.**

   A. In the event of a breach of unsecured PHI or disclosure that compromises the privacy or security of PHI obtained from ALTCEW or involving ALTCEW clients, Business Associate will take all measures required by state or federal law.

   B. Business Associate will notify ALTCEW within one (1) business day by telephone and in writing of any acquisition, access, use or disclosure of PHI not allowed by the provisions of this Agreement or not authorized by HIPAA Rules or required by law of which it becomes aware which potentially compromises the security or privacy of the protected health information as defined in 45 CFR 164.402 (Definitions).

   C. Business Associate will notify ALTCEW’s Executive Director or his/her designee of this Agreement within one (1) business day by telephone or e-mail of any potential breach of security or privacy of PHI by the Business Associate or its subcontractors or agents. Business Associate will follow telephone or e-mail notification with a faxed or other written explanation of the breach, to include the following: date and time of the breach, date breach was discovered, location and nature of the PHI, type of breach, origination and destination of PHI, Business Associate unit and personnel associated with the breach, detailed description of the breach, anticipated mitigation steps, and the name, address, telephone number, fax number, and e-mail of the individual who is responsible as the primary point of contact. Business Associate will address communications to the ALTCEW Contact. Business Associate will coordinate and cooperate with ALTCEW to provide a copy of its investigation and other information requested by ALTCEW, including advance copies of any notifications required for ALTCEW to review before disseminating and verification of the dates notifications were sent.

   D. If ALTCEW determines that Business Associate or its subcontractor(s) or agent(s) is responsible for a breach of unsecured PHI:

      (1) requiring notification of Individuals under 45 CFR § 164.404 (Notification to Individuals), Business Associate bears the responsibility and costs for notifying the affected Individuals and receiving and responding to those Individuals’ questions or requests for additional information;

      (2) requiring notification of the media under 45 CFR § 164.406 (Notification to the media), Business Associate bears the responsibility and costs for notifying the media and receiving and responding to media questions or requests for additional information;
requiring notification of the U.S. Department of Health and Human Services Secretary under 45 CFR § 164.408 (Notification to the Secretary), Business Associate bears the responsibility and costs for notifying the Secretary and receiving and responding to the Secretary’s questions or requests for additional information; and

ALTCEW will take appropriate remedial measures up to termination of this contract.

43. Miscellaneous Provisions.

A. Regulatory References. A reference in this Agreement to a section in the HIPAA Rules means the section as in effect or amended.

B. Interpretation. Any ambiguity in this Agreement shall be interpreted to permit compliance with the HIPAA Rules.

SPECIAL TERMS AND CONDITIONS

1. Definitions.

A. “Agreement” means this Agreement, also referenced as “contract”, including all documents attached or incorporated by reference.

B. “Allocable costs” are those costs which are chargeable or assignable to a particular cost objective in accordance with the relative benefits received by those costs.

C. “Allowable costs” are those costs necessary and reasonable for proper and efficient performance of this Agreement and in conformance with this Agreement. Allowable costs under federal awards to local or tribal governments must be in conformance with 2 CFR 225, Cost Principles for State, Local and Indian Tribal Governments; allowable costs under federal awards to non-profit organizations must be in conformance with 2 CFR 230, Cost Principles for Non-Profit Organizations.

D. “ALTCEW Executive Director” or “Director” shall mean the individual employed by the ALTCEW Governing Board responsible for the active executive management of all Agency functions in accordance with the policies and procedures established by the Governing Board.

E. “ALTCEW Governing Board” or “Board” shall mean the group, appointed pursuant to ALTCEW’s Bylaws, that is responsible for establishing the policies and procedures for the Agency.

F. “Area Plan” means the document submitted by ALTCEW to DSHS for approval every four years, with updates every two years, which sets forth goals, measurable objectives, outcomes, units of service, and identifies the planning, coordination, administration, social services and evaluation of activities to be undertaken by the AAA to carry out the purposes of the Older Americans Act, the
Social Security Act, the Senior Citizens Services Act, or any other statute for which the AAA receives funds.

G. “Assignment” means the act of transferring to another the rights and obligations under this Agreement.

H. “Business Associate” means a Business Associate as defined in 45 CFR 160.103, who performs or assists in the performance of an activity for or on behalf of the Covered Entity that involves the use or disclosure of protected health information (PHI). Any reference to Business Associate under this Agreement includes Business Associate’s employees, agents, officers, subcontractors, third party contractor’s, volunteers, or directors.

I. “CFR” means Code of Federal Regulations. All references in this Agreement to the CFR shall include any successor, amended, or replacement regulation.

J. “Client” means an individual that is eligible for or receiving services provided by the CONTRACTOR in connection with this Agreement.

K. “Contractor” shall mean the CONTRACTOR that is a party to this agreement, and includes the CONTRACTOR’s officers, directors, trustees, employees and/or agents unless otherwise stated in this Agreement. For purposes of this Agreement, the CONTRACTOR or agent shall not be considered an employee of ALTCEW or DSHS.

L. “Contracts Administrator” means the ALTCEW Business Administration Director, or designee.

M. “Covered Entity” means ALTCEW, a Covered Entity as defined in 45 CFR 160.103.

N. “Debarment” means an action taken by a Federal official to exclude a person or business entity from participating in transactions involving certain federal funds.

O. “Designated Record Set” means a group of records maintained by or for the Covered Entity that is the medical and billing records about the individuals or the enrollment, payment, claims adjudication, and case or medical management records, used in whole or part by or for the Covered Entity to make decisions about individuals.

P. “DSHS” or “the Department” means the state of Washington Department of Social and Health Services and its employees and authorized agents.

Q. “Data Universal Number System (DUNS) Number” means a unique nine-digit identification number provided by Dun & Bradstreet (D&B). It is used by the Federal government to identify related organizations that are receiving funding under grants and cooperative agreements, and to provide consistent name and address data for electronic grant application systems.

R. “Dyad” means two individuals in a caregiver/care receiver relationship.
S. “Equipment” means tangible, nonexpendable, personal property having a useful life of more than one year and an acquisition cost of $5000 or more per unit.

T. “HIPAA” means the Health Information Portability and Accountability Act of 1996, as codified at 42 USCA 1320d-d8.

U. “Individual” means the person who is the subject of PHI and includes a person who qualifies as a personal representative in accordance with 45 CFR 164.502(g).

V. "Informed Consent" shall mean that a client or recipient of services provided under this Agreement, or his/her guardian, attorney or a responsible parent, shall be fully appraised of: (1) the voluntary nature of the disclosure, (2) the nature of the extent of the information being released, (3) the person, organization or agency to whom the information is being released, (4) the purpose for which the information will be used, (5) the effect on the client or recipient of services, if any, of not providing all or part of the requested information, and (6) any other facts which, under the circumstances, are necessary to the giving of intelligent consent.

W. “Older Americans Act” refers to P.L. 106-501, 106th Congress, and any subsequent amendments or replacement statutes thereto.

X. “Personal Information” means information identifiable to any person, including, but not limited to, information that relates to a person’s name, health, finances, education, business, use or receipt of governmental services or other activities, addresses, telephone numbers, social security numbers, driver license numbers, other identifying numbers, and any financial identifiers.

Y. "Personal Property" shall mean tangible or intangible property of any kind except real property.

Z. “PHI” means protected health information and is information created or received by Business Associate from or on behalf of Covered Entity that relates to the provision of health care to an individual; the past, present, or future physical or mental health or condition of an individual; or past, present or future payment for provision of health care to an individual. 45 CFR 160 and 14. PHI includes demographic information that identifies the individual or about which there is reasonable basis to believe, can be used to identify the individual. 45 CFR 160.103. PHI is information transmitted, maintained, or stored in any form or medium. 45 CFR 164.501. PHI does not include education records covered by the Family Educational Right and Privacy Act, as amended, 20 USCA 1232g(a)(4)(b)(iv).

AA. "Planning and Management Council (PMC)" shall mean the group, appointed by the ALTCEW Governing Board pursuant to the Agency’s Bylaws, that is responsible for the day-to-day administration and supervision of ALTCEW's activities.

BB. “RCW” means the Revised Code of Washington. All references in this Agreement to RCW chapters or sections shall include any successor, amended, or replacement statute. Pertinent RCW chapters can be accessed at http://slc.leg.wa.gov/.
CC. “Real Property” means land, including land improvements, structures, and appurtenances thereto, excluding movable machinery and equipment.

DD. “Regulation” means any federal, state, or local regulation, rule, or ordinance.

EE. “Subcontract” means any separate agreement or contract between the CONTRACTOR and an individual or entity (“Subcontractor”) to perform all or a portion of the duties and obligations that the CONTRACTOR is obligated to perform pursuant to this Agreement.

FF. “Subcontractor” means an individual or entity (including its officers, directors, trustees, employees, and/or agents) with whom the CONTRACTOR contracts to provide services that are specifically defined in the Area Plan or are otherwise approved by ALTCEW in accordance with this Agreement.

GG. “Subrecipient” means a non-federal entity that expends federal awards received from a pass-through entity to carry out a federal program, but does not include an individual that is a beneficiary of such a program. A subrecipient may also be a recipient of other federal awards directly from a federal awarding agency.

HH. “Supplies” means all tangible personal property other than equipment as defined herein.

II. “WAC” means the Washington Administrative Code. All references in this Agreement to WAC chapters or sections shall include any successor, amended, or replacement regulation. Pertinent WAC chapters or sections can be accessed at http://slc.leg.wa.gov/.

2. **Statement of Work.** The CONTRACTOR shall provide the services and staff, and otherwise do all things necessary for or incidental to the performance of work, as set forth in the attached Statement of Work.

3. **Background Checks.** The CONTRACTOR shall ensure that hiring practices for staff who will have unsupervised access to clients are in accordance with RCW 43.20A.710.

4. **ALTCEW’s Representative.** The ALTCEW Governing Board hereby appoints, and the CONTRACTOR hereby accepts, ALTCEW’s Planning and Management Council and ALTCEW’s Executive Director, or his/her designated staff, as ALTCEW’s representatives for the purposes of administering the provisions of this Agreement, and subsequent Agreements, including ALTCEW’s rights to:

   A. Inspect facilities and records;
   
   B. Receive and act on all reports and documents;
   
   C. Request and receive additional information from the CONTRACTOR;
   
   D. Approve fee schedules for services;
E. Assess the general performance of the CONTRACTOR;

F. Monitor and/or evaluate the effectiveness, efficiency, and costs of program operations.

G. Determine if services are being performed in accordance with Federal, State, and local law;

H. Administer any other right granted to ALTCEW under this Agreement and subsequent Agreements, except those specifically reserved to the ALTCEW Governing Board.

All actions taken by the Planning and Management Council and ALTCEW's Executive Director, as ALTCEW's agents for administering this Agreement, and subsequent Agreements, shall be subject to the approval of the ALTCEW Governing Board. The ALTCEW Governing Board expressly reserves to itself the right to suspend or terminate this Agreement, and subsequent Agreements, as provided herein, to approve budget revisions and payment changes, and to commence civil action for the enforcement of this Agreement and subsequent Agreements.

5. **Coordination.** The CONTRACTOR’s staff will participate in ALTCEW and ALTSA training and coordination meetings as required.

6. **Billing and Payment.**

   A. **Billing.** The CONTRACTOR shall submit invoices using forms as designated by ALTCEW. Consideration for services rendered shall be payable upon receipt and acceptance of properly completed invoices which shall be submitted to ALTCEW by the CONTRACTOR not more often than monthly. The CONTRACTOR shall submit all requests for reimbursement no later than the seventh (7th) working day of the month following the month of service. Final closeout invoices shall be submitted no later than the 20th of the month following the final month of the budget. The CONTRACTOR shall use forms provided by ALTCEW for reports and billings.

   B. **Payment.** Payment shall be considered timely if made by ALTCEW within 30 days after receipt and acceptance by ALTCEW of the properly completed invoices. Payment shall be sent to the address designated by the CONTRACTOR on page one (1) of this Agreement unless otherwise arranged. ALTCEW may, at its sole discretion, withhold payment claimed by the CONTRACTOR for services rendered if the CONTRACTOR fails to satisfactorily comply with any term or condition of this Agreement.

ALTCEW shall not make any payments in advance or anticipation of the delivery of services to be provided pursuant to this Agreement. Unless otherwise specified in this Agreement, ALTCEW shall not pay any claims for payment for services submitted more than 45 days after completion of the contract period. The CONTRACTOR shall not bill ALTCEW for services performed under this Agreement, and ALTCEW shall not pay the CONTRACTOR, if the CONTRACTOR has charged or will charge the State of Washington or any other party under any other contract or agreement for the same services.
C. The CONTRACTOR shall complete and submit a Local Match Certification Form, if applicable. The form will be provided by ALTCEW and should be submitted with the final billing for this Agreement.

7. **Program Income.** Program income shall be used by the CONTRACTOR in accordance with 2 CFR 92.25; costs borne by the program income may be used to satisfy cost sharing or matching requirements (Section 25 g.3) unless prohibited by implementing regulations of specific federal programs.

8. **Program Reports.** The CONTRACTOR shall submit program reports using forms as designated by ALTCEW. Consideration for services rendered shall be payable upon receipt and acceptance of properly completed invoices, which shall be submitted to ALTCEW by the CONTRACTOR not more often than monthly. The CONTRACTOR shall submit all reports for reimbursement no later than the seventh (7th) working day of the month following the month of service. Final closeout invoices shall be submitted no later than the 20th of the month following the final month of the budget. The CONTRACTOR shall use forms provided by ALTCEW for reports and billings.

9. **Budget Revisions.** The CONTRACTOR shall submit to ALTCEW written requests for approval of budget revisions for specific program agreements when:

   A. The revisions would change the scope or objectives of services specified in the Agreement's Statement of Work;

   B. Additional revenues are received by the program;

   C. The CONTRACTOR desires to transfer funds among categories within the Agreement's budget in excess of 10% of the total ALTCEW budgeted amount, as set forth in the Agreement.

10. **Reductions in Funding.**

    A. Limitation of ALTCEW's Fiscal Liability. In the event that funding from State, Federal, or other sources is withdrawn, reduced or limited in any way after the effective date of subsequent Agreements, and prior to their normal completion, ALTCEW may summarily reduce or terminate any Agreement as to the funds withdrawn, reduced or limited, notwithstanding any other termination provision of this Agreement. However, prior to taking formal action to reduce or terminate the Agreement pursuant to this paragraph, ALTCEW shall solicit the views of the CONTRACTOR in an effort to determine what course of action, given the constraints facing ALTCEW, shall be least disruptive to the continued provision of services to older persons. Termination under this section shall be effective upon receipt of written notice by the CONTRACTOR or its representative.

    ALTCEW agrees to promptly notify the CONTRACTOR of any proposed reduction in funding by State, Federal or other officials. The CONTRACTOR agrees that upon receipt of such notice, it shall take appropriate and reasonable action to reduce its spending in the affected funding area so
that expenditures do not exceed the funding level which would result if said proposed reduction become effective.

B. Budget Surplus. The CONTRACTOR agrees that funds determined by ALTCEW to be surplus within the budget of subsequent Agreements at the end of the contract period will be subject to cancellation by ALTCEW and will be negotiated if they are to be included in future Agreements. Further, the CONTRACTOR agrees to allow ALTCEW to unilaterally reduce the funds obligated to the CONTRACTOR by subsequent Agreements prior to the termination date of the contract period in the event that the rate of cumulative expenditures under that Agreement, as specified in its budget, is five percent (5%) less than the anticipated cumulative rate at the close of any calendar quarter, provided ALTCEW adheres to the following procedures:

1. ALTCEW provides the CONTRACTOR 15 days written notice of its intent to reduce the obligation; and

2. ALTCEW provides the CONTRACTOR an opportunity, during the 15 day waiting period, to appeal the decision to reduce funding.

Further, if the CONTRACTOR fails to expend funds up to the level identified in the subsequent Agreements budget, the total amount of the award may be reduced by an amount not to exceed the difference between the estimated expenditure rate and the actual cumulative spending rate for the period.

11. Training. The CONTRACTOR will provide for such training as may be necessary to enable paid and volunteer project personnel to administer and operate the project/program. Costs for such training, as warranted, have been included in the budget developed for the project and submitted as part of this application. It is further agreed that project/program administrators shall encourage all paid and volunteer project personnel to continue their training in an effort to upgrade their service skills and enhance their understanding of the aging process.

12. Service to Long Term Care Facilities. The CONTRACTOR shall not provide services with ALTCEW funds to residents of long term care facilities for which other State or Federal funds, such as Medicare, Medicaid or Title XIX, are available. The Long Term Care Ombudsman Program and Senior Legal Assistance Program are not subject to this restriction.

13. Client Donations. If funded by ALTCEW with Federal or State dollars to operate a non-means tested program, the CONTRACTOR will develop and implement a policy of accepting client donations in accordance with pertinent Federal regulations that must be adhered to include the following:

A. Each service provider must:

1. Provide each older person with a free and voluntary opportunity to contribute to the cost of the service;

2. Protect the privacy of each older person with respect to his or her contribution;
(3) Establish appropriate procedures to safeguard and account for all contributions; and

(4) Use all contributions to expand the services of the provider under this Agreement. Nutrition services providers must use all contributions to increase the number of meals served.

(5) Program income must be: (i) used prior to contract funds, (ii) accounted for properly within the CONTRACTOR’s accounting records, (iii) expended only within the contract that earned it in accordance with the contract’s objectives, and (iv) reported monthly to ALTCEW.

B. Each service provider may develop a suggested contribution schedule for services provided under this Agreement. In developing a contribution schedule, the provider must consider the income ranges of older persons in the community and the provider’s other sources of income.

C. A service provider that receives Federal funds under this Agreement may not deny any older person a service because the older person will not or cannot contribute to the cost of the service.

D. Contributions made by older persons or on behalf of older persons are considered program income.

14. Indemnification. The CONTRACTOR agrees that all services to be rendered or performed under a contract awarded pursuant to this Application will be performed or rendered entirely at the Applicant Agency’s own risk and the Applicant Agency expressly agrees to indemnify and to hold harmless ALTCEW and all of its officers, agents, employees, or otherwise, from any and all liability, loss or damage. Provided, however, that the provisions of the above shall be inapplicable to the extent that ALTCEW is judicially found solely or partially negligent for the damage or injury.

15. Supplanting. The CONTRACTOR agrees that funds provided by ALTCEW to the Applicant Agency are not used to replace funds from other non-Federal sources.

16. Program Publicity. The CONTRACTOR is expected to inform older persons and adults with disabilities, their representatives, service providers, and the general public about the availability of their services and how they can be accessed. To achieve a cohesive information and marketing effort in the ALTCEW service delivery area each type of publicity for ALTCEW funded services in all forms of media must have the following:

A. If program is fully funded by ALTCEW: “This program is funded by Aging & Long Term Care of Eastern Washington.”

B. If program is partially funded by ALTCEW: “This program is supported by Aging & Long Term Care of Eastern Washington.”

C. Printed materials must include the ALTCEW logo.

D. Web pages – Pertaining to ALTCEW funded services must have the above language, ALTCEW logo, and hyperlink to www.altcew.org.
E. All public publicity listed above should be pre-approved by designated ALTCEW staff. ALTCEW will strive to enhance all publicity, marketing, and outreach efforts by CONTRACTOR to better inform the public of services and useful information to the public we serve.

17. **Service Levels to Minorities.** The CONTRACTOR will provide services to minority and Limited English Speaking persons in at least the same proportion as they are present in the population of older individuals in ALTCEW’s Planning and Service area. Case Management services will be provided at twice the percentage levels found in the population.

18. **Disaster Preparedness.** The CONTRACTOR agrees to maintain a business continuity plan and develop criteria to identify high risk clients in the community and maintain a list of these clients that can be easily accessed during an emergency or disaster. The Long Term Care Ombudsman Program and Senior Legal Assistance Program are exempt from this requirement. Case Management agencies, as part of the annual assessment and/or significant change process, will educate new clients on how to be prepared for emergencies and disasters. Case Managers will use ALTCEW’s Home Emergency Preparedness Plan and FEMA handouts.

19. **Confidentiality.** In addition to General Terms and Conditions Confidentiality language, the CONTRACTOR or its subcontractors may disclose information to each other, to ALTCEW, or to appropriate authorities, for purposes directly connected with the services provided to the client. This includes, but is not limited to, determining eligibility, providing services, and participation in disputes, fair hearings or audits. The CONTRACTOR and its subcontractors shall disclose information for research, statistical, monitoring and evaluation purposes conducted by ALTCEW, appropriate federal agencies and DSHS.

20. **Amendment Clause Exception.** The only exception to the General Term and Condition Amendment clause (clause 1.) is when an amendment must be processed to distribute federal funds to the CONTRACTOR and the funds must be obligated in a ShortTimeframe. Short Timeframe means ALTCEW is unable to follow their standard contract execution procedures to timely obligate the federal funds. By execution of this Agreement, the CONTRACTOR prospectively agrees to the terms of the federal fund distribution amendment, which shall be limited to only adding funds to the CONTRACTOR’s budget. The CONTRACTOR’s designated point-of-contact shall also email ALTCEW its acceptance of the amendment no later than the amendment start date.

21. **Duty to Disclose Business Transactions.** Pursuant to 42 CFR 455.104, the U.S. Department of Health and Human Services must obtain disclosures and complete required screening to ensure the State does not pay federal funds to excluded persons or entities. Upon request from ALTCEW, the CONTRACTOR is required to provide certain disclosures from managing employees, specifically those who authorize expenditures. Failure to comply with requests made under this term may result in denial of payments until the requested information is disclosed.

22. **False Claims Act Education Compliance.** Federal law requires any entity receiving annual Medicaid payments of $5 million or more to provide education regarding federal and state false claims laws for all of its employees, contractors and/or agents. If CONTRACTOR receives at least $5 million or more in annual Medicaid payments, the CONTRACTOR is required to establish and adopt written policies for all
employees, including management, and any CONTRACTOR or agent of the entity, including detailed information about both the federal and state False Claims Acts and other applicable provisions of Section 1902(a)(68) of the Social Security Act. The law requires the following:

a. The CONTRACTOR must establish written policies to include detailed information about the False Claims Act, including references to the Washington State False Claims Act;

b. Policies regarding the handling and protection of whistleblowers;

c. Policies and procedures for detecting and preventing fraud, waste, and abuse;

d. Policies and procedures must be included in an existing employee handbook or policy manual, but there is no requirement to create an employee handbook if none already exists.

23. **State or Federal Audit Requests.** The CONTRACTOR is required to respond to State or Federal audit requests for records or documentation, within the timeframe provided by the requestor. The CONTRACTOR must provide all records requested to either State or Federal agency staff or their designees.

24. **DUNS Number.** In accordance with the Federal Funding Accountability and Transparency Act (FFATA, Public Law 109-282) implemented on October 1, 2010, the CONTRACTOR must provide their DUNS Number for this Agreement. The DUNS number is listed on Page 1 of this Agreement. If the DUNS Number changes, the CONTRACTOR must immediately notify the ALTCEW contact listed on Page 1 of this Agreement and provide the correct DUNS Number.
For the Applicant Agency:

_____________________________________
Signature

_____________________________________
Title

_____________________________________
Date

Agency Name and Mailing Address:

_________________________________
_________________________________
_________________________________
_________________________________
EXHIBIT B

TECHNICAL APPLICATION SPECIFICATIONS
TECHNICAL APPLICATION SPECIFICATIONS

Family Caregiver Support/Medicaid Transformation Demonstration

Service specifications for FCSP and MTD include the Program Standards provided in Exhibit E.

Technical Proposal

The technical proposal provides a complete description of the proposed model of service delivery as described in the Service Specifications. Responses should clearly and concisely convey why your proposed approach will be successful.

Answer each question with a response for FCSP and MTD. If the response is the same for both of the programs, do not repeat the response, just note that the response is the same and provide one response for all.

Number and Title each response with the alpha/numeric title as it appears on the left.

TA-1  Agency Experience and Service Delivery (15 points possible)

- Describe relevant agency experience in delivering the proposed services. (1 point)
- Include where and when (locations, times, days of week, etc.) services will be delivered, and by whom. (8 points)
- Describe how you will achieve the functions of the program as described in the program definition and the units of service definition. (6 points)

TA-2  Targeting/Outreach/ Publicity (15 points possible)

- Describe the target population to be served. (1 point)
- Describe how your program will recruit the priority populations listed in the Target Population in Exhibit E. (2 points)
- Describe how you will solicit and incorporate input from the target community and populations into your program and ongoing services. (3 points)
- Describe plans for publicizing the programs during the year. (3 points)
- Describe how your agency will coordinate with other agencies serving the targeted populations. List potential community partners. (3 points)
- Please include vulnerability criteria, target population requirements and any best practices your agency has established in determining eligibility for programming. (5 points)
TA-3  Program Staffing (12 points possible)

- Provide a resume for the Program Director, a list of staff and a brief job description for all key personnel who will have a significant role in program coordination and service delivery. (2 points)

- Identify the staff who will be working on the proposed service and the number of FTEs (full-time equivalents) by funding source. The information is compared with the total of the salaries line item for all budgets prepared. Complete form TA-4 Program Staffing located in Exhibit D Forms.xlsx. (8 points)

- List the supervisory relationships and key staff responsible for the programs. Provide a simple organizational chart based upon the people listed on the staff chart. Complete form TA-4 Key Program Personnel located in Exhibit D Forms.xlsx. (2 points)

TA-4  Internal Record Keeping System (10 points possible)

- Describe what program data collection and documentation methods will be used. (5 points)

- Describe how the agency will assure timely and accurate reports to ALTCEW. (3 points)

- Describe how client information is safeguarded. (2 points)

TA-5  Quantitative Program Objectives (10 points possible)

Quantitative Objectives must contain the number of unduplicated persons and the number of units of service proposed to be delivered by quarter for the year in each service as shown in the quantitative forms in Exhibit D.

- Number of persons is a cumulative number meaning that the first quarter should include all persons being served in that quarter. Subsequent quarters show the incremental increase in persons served. Once served, a person is always included in the total for the year. (5 points)

- Number of units in the quarter is the number of units to be provided in that quarter. The sum of all quarters equals the units to be provided for the year. The number of persons and number of units should be reasonable in comparison to the financial award. (5 points)

- The 2020 objectives for the MTD program are negotiated with the state and may change before the issuance of this RFP. (No points)

Complete form TA-5 Quant. Objectives located in Exhibit D Forms.xlsx
TA-6  Quality Assurance  (8 points possible)

• Describe the agency’s procedures for quality assurance when utilizing GetCare.  (2 points)

• Describe how the agency will determine clients’ satisfaction with services.  (2 points)

• Describe how client feedback will be used in program planning design and management.  (2 points)

• Describe how the agency plans to respond to all potential feedback – client, family, and community.  (2 points)

TA-7  Subcontractors  (No points possible)

• Does the applicant intend to subcontract with other agencies or organizations for the provision of all or part of the services for which funds are being requested? (YES) or (NO)

• If yes, list all subcontractors by name and address.

• Describe the procedures that will be used to select the subcontractor(s).

• Describe the procedures for monitoring subcontractors’ performance. Include the monitoring timeline(s) and names of the staff responsible for conducting monitoring. Attach a sample copy of a subcontract document.

TA-8  Program Design and Description (40 points possible)

Below is a list of specific questions about the operation of the FCSP, and MTD.

Family Caregiver Support Program:

• Describe how your agency will provide oversight and ensure accountability to the proper use of public funds when purchasing goods/services or one-time set-up fees on behalf of clients.  (2 points)

• Describe how your agency will deliver quality services for the unpaid Family Caregiver. List and describe the services your agency plans to offer (i.e. Training, Support Groups).  (2 points)

• Describe specific measures your agency will take to address the following timelines: (4 points)
1. Complete a Screening (“Survey”) within 10 days of initial referral.
2. Complete Assessment and Care Plan within 30 days of a Screening.
3. Complete a Complete Re-Screen within seven (7) months of a Care Plan and,

- Describe how an inability to comply with these timelines may contribute to caregiver stress and how your agency will mitigate this issue. (2 points)

- Describe how your agency will seek out and identify unpaid family caregivers who are caring for an individual not receiving Medicaid-eligible services. (2 points)

- Describe how your agency will determine clients’ eligibility for the Family Caregiver Support Program pursuant to the program standards. (3 points)

**Medicaid Transformation Demonstration Program:**

- Describe your agency’s experience using the GetCare, TCARE, ProviderOne and Barcode systems. (2 points)

- Describe how your agency will seek out and identify unpaid caregivers or individuals who may qualify for MTD services. (2 points)

- Describe protocol and procedure for how your agency intends to identify individuals who may qualify for MTD services. (2 points)

- Describe protocol and procedures for tracking all applicable forms and letters. (2 points)

- Describe protocol for training staff on the MTD Presumptive Eligibility process. (2 points)

- Describe how your agency will approach Warm Hand-Off (WHO) protocols with respective HCS staff to focus on confidential and quick communication so that clients receive seamless service provision. (3 points)

- Describe procedures for supervision of the elements of the program. (2 points)

- Describe how your agency will interface MTD and FCSP to determine appropriate client placement. (10 points)
EXHIBIT C

BUDGET APPLICATION SPECIFICATIONS
BUDGET APPLICATION SPECIFICATIONS

Funding Availability in 2020:

The expected funding level for this program is shown in the chart below:

<table>
<thead>
<tr>
<th>Geographic Area</th>
<th>Program</th>
<th>Source</th>
<th>Allocation</th>
</tr>
</thead>
<tbody>
<tr>
<td>Spokane County</td>
<td>Family Caregiver Support Program</td>
<td>Older Americans Act Title IIE</td>
<td>$194,254</td>
</tr>
<tr>
<td>Spokane County</td>
<td>Family Caregiver Support Program</td>
<td>State Family Caregiver Support</td>
<td>$659,200</td>
</tr>
<tr>
<td>Spokane County</td>
<td>Medicaid Transformation Demonstration</td>
<td>*Medicaid 1115 Waiver</td>
<td>*$450,000</td>
</tr>
</tbody>
</table>

The OAA funds for Family Caregiver Support require a 25% match. State Family Caregiver Support funds can be used to match the Title IIE funds.

* The funding of this award has not been finalized, and may change before the issuance of this RFP.

FAMILY CAREGIVER SUPPORT PROGRAM
MEDICAID TRANSFORMATION DEMONSTRATION PROGRAM

Total Possible: 30 points

Budget Proposal

The budget proposal provides a complete description and amounts of the proposed revenue and expenditures needed to provide the model of service delivery contained in the technical proposal. Budget proposals shall be submitted on the Technical and Budget Proposal Forms included in Exhibit D. Round all figures in the budget(s) to the nearest whole dollar.

A budget for the period from January 1, 2020 to December 31, 2020 should be prepared for each program and for each funding source, if there is more than one. Because the State fiscal year ends on June 30 each year, the 2020 budgets include funds from two State fiscal years. To manage this, Applicants should be aware that no more than 50% of State funds (SCSA) awarded for 2020 can be used by June 30, 2020. For each State funding source, Applicants should prepare two six-month budgets, which total the annual awards. Funds not used by June 30, 2020 will no longer be available.

For this RFP, the following budgets are required:

One budget for Family Caregiver Support (OAA Title IIE) for calendar year 2020.


One budget for Medicaid Transformation Demonstration for calendar year 2020.
**BA-1 Revenues and Expenditures (5 points possible)**
Complete form BA-1, located in Exhibit D Forms.xlsx.

The contract budget column contains:

1. ALTCEW grants funds
2. Program Income (non-match) – N/A to Title XIX
3. Match funds, In-kind and cash – N/A to Title XIX

Total Revenue and Expenditures must match.

**BA-2 Budget Narrative - Revenues (3 points possible)**
Complete form BA-2, located in Exhibit D Forms.xlsx.

**Revenue:** For each budget, identify all sources and amounts of revenue the Applicant will have. Include funds ALTCEW will award as a result of this RFP; required matching funds (cash and in-kind); project income (fees, contributions and donations); and resources from other sources.

If revenue sources are "in-kind," please describe source (e.g., volunteer time, donated space, donated services, etc.) and the method for computing its value.

**BA-3 Budget Narrative - Expenditures (5 points possible)**

Complete form BA-3 and BA-3.1, located in Exhibit D Forms.xlsx.

**Expenditure:** For each budget, identify for what purposes the funds will be expended. Be as specific as possible.

1. Salaries and wages: refer to staffing chart (no need to provide staffing detail here). Make sure staffing chart totals agree to the total of this line item for all budgets. If in-kind salaries are used as a match, the value should be shown as a separate line item below salaries and wages.

2. Personnel benefits: identify aggregate benefits for each benefit category (i.e., unemployment, compensation, medical insurance, etc.). Do not identify benefits as a percentage of salaries.

3. Professional services: identify what type of service is proposed.

4. Communication: identify by type, i.e., postage, telephone, etc.

5. Travel: identify by mode of travel. Include mileage rate where paid or per-diem rate.

6. Rentals/leases: identify what items are included.
7. Repairs and maintenance: identify items budgeted, i.e., copier maintenance agreement.
8. Printing: identify what will need to be printed.
9. Miscellaneous: identify items included within the following subcategories: 49.21 dues and subscriptions; 49.22 training (registrations for classes/workshops); 49.23 other; 49.24 indirect costs.
10. For form BA-3.1, allocate the total expenses to the billing line items shown.

**BA-4 Financial Management Systems (5 points possible)**

Describe your accounting system as it is proposed to operate in conjunction with the provision of proposed services. Include internal control and financial management systems.

**BA-5 Financial Reporting (5 points possible)**

1. What is your fiscal year?
2. Describe what, if any, outside audits you have each year.
   - Discuss any significant deficiencies or material weaknesses noted in your most recent audit, or financial concerns noted in your most recent management letter.
   - Discuss future plans if your most recent audit indicates there is a going concern issue.
3. If owner certified financial statements are submitted because there are not audit requirements, discuss future plans if the financial statements indicate significant losses or deficits in equity or net assets.

**BA-6 Client Donations and Fees Policies (2 points possible)**

Describe policies or procedures governing information to clients, collections, handling, and accounting for client donations and fees according to the following:

a. **Older Americans Act Funded Programs:** Describe the system the program intends to utilize to:
   1. Inform each participant of his/her right to contribute towards the cost of the service; and
   2. Provide each participant with a free and voluntary opportunity to contribute to the cost of the service; and
   3. The step-by-step procedures to be used in the collection of and accounting for all client donations (verification of daily collections, depositing of collections in a bank account, accounting procedures).

b. **SCSA Funded Programs:** Means testing and a sliding fee scale is required for the following SCSA programs: Bathing Assistance/Limited Home Care, Adult Day Care, and Minor Home Repair. Describe the step-by-step procedures for collecting and accounting for client donations (for non-means tested programs), and client fees (for means tested programs). Include in your response methods for billing clients, if done, verifying collections, depositing of collections in a bank account, accounting procedures, and handling unpaid bills, if a problem.
BA-7 Indirect Costs  (5 points possible)

Contractors who submit budgets with proposed expenditures in the indirect cost line item (49.24), are required to submit their indirect cost plan for 2020 and supporting documentation. Required documentation includes: 1) description of items to be charged both indirectly and directly by line item using the BARS Codes; and 2) narrative justification describing the method of allocating expenditures to direct, and indirect and excluded costs across all agency fund sources.

In certain circumstances a Contractor may use an indirect cost rate in accordance with 2 CFR 200. If so, documentation of the approval of a de minimus rate should be provided.
EXHIBIT D

TECHNICAL AND BUDGET APPLICATION FORMS

TECHNICAL AND BUDGET APPLICATION FORMS

See Excel Spreadsheet: Exhibit D Forms.xlsx
EXHIBIT E

PROGRAM STANDARDS
SERVICE SPECIFICATIONS

The FCSP provides a multi-faceted system of support services to respond to the needs of family and other unpaid caregivers. The federal and state FCSP in ALTCEW’s service area will be combined and integrated utilizing the existing administrative and program management system. Services will be implemented by enhancing the networking systems and proactive case finding activities that are the foundation of the Contractor’s service delivery model.

The federal and state FCSP’s services will be provided to family or non-paid caregivers based on their individual situation and need. An array of options will be available for the caregiver to allow for the broadest range of possible choices to meet their needs. The Contractor will have a base of service options available and have the opportunity to be innovative and provide such additional services as needed for each situation. The base of service options may change over time.

A. PROGRAM DEFINITION:

The program will include the following elements:

1. Core Services:
   a. **Information** about available public and private long-term care support services. Activities for publicizing caregiver services to the public and to other agencies and service providers will be included under the information service component. Activities will include support staff for outreach, sponsorship of educational events, development of outreach materials and campaigns, and other appropriate activities designed to facilitate awareness of and access to support services.

   **Units of Service:** Number of caregivers or professionals served with information.

   b. **General Assistance** will help family caregivers to obtain access to basic community resources, DSHS services, and other aging network program services. The purpose of assistance is to help a family or other unpaid caregiver obtain a needed service or accomplish a necessary task. Assistance is provided only when the person is unable to obtain the service or perform the task on his/her behalf. Assistance may be provided over the telephone, in the field, or in the I&A office as appropriate. Assistance may include such activities as completing a form, finding a living situation, making moving arrangements, arranging for transportation and/or escort services, and assisting with referrals to other community resources, DSHS, and other aging network program services. A person receiving assistance shall be given the I&A component telephone number and encouraged to call back if further problems arise.

   **Units of Service:** Number of persons assisted in accessing services not funded by the FCSP.

   c. **Assistance in gaining access** to an array of appropriate long-term care family caregiver services that respond to the specific caregiver situation that will be funded through the FCSP grant.
d. **Information and Assistance (I&A)-related services** will include individual counseling, consultation, promotion, and implementation of support groups, caregiver training to assist the non-paid caregivers in making decisions and solving challenges relating to their caregiving roles.

**Units of Service:** (1) number of support group(s) funded, (2) number of group trainings, number of individuals trained, (3) number of hours counseling, number of clients served, (4) number of consultations, number of persons served, and (5) number of referrals, number of support groups started.

e. **Respite Care Services** to enable caregivers to be temporarily relieved from their caregiving responsibilities. The services provide temporary care or supervision in substitution for the unpaid caregiver. Eligible care recipients must pay part of the cost of the Respite Care Services received if their monthly income is above 40 percent of the state median income. The case manager utilizes the Senior Citizens Services Act sliding fee schedule to determine the participant’s share of cost. Respite services cannot exceed 35% of the federal FCSP funding and 53% of the state FCSP program.

**Units of Service:** Number of hours provided, number of caregivers served.

f. **Supplemental Services** are additional supportive long-term care services which may include but not be limited to translating/interpreter services, specialized transportation, coordination of health care services, help purchasing needed supplies, durable goods or equipment, and other forms of information and support necessary to maintain the unpaid caregiving activity. In order to qualify for supplemental service, an older individual is determined to be functionally impaired because the individual:

- Is unable to perform at least two activities of daily living without substantial human assistance, including verbal reminding, physical cueing, or supervision; or
- Due to a cognitive or other mental impairment, requires substantial supervision because the individual behaves in a manner that poses a serious health or safety hazard to the individual or to another individual.

**Units of Service:** Number of persons assisted in accessing services funded directly by FCSP funds.

2. **Assessment Services:** An assessment is an essential element in identifying and addressing the needs of the caregiver and care recipient. The Contractor will provide an assessment for those family caregivers intending to receive services (beyond simple information and referral), which reviews the needs of the care recipient and caregiver as well as the status of the caregiving situation. The computerized TCARE assessment will continue to be used to obtain information when authorizing respite care services.

**Units of Service:** Number of clients assessed.
3. **Data Collection and Reporting:** Contractors are required to use standardized forms for initial contacts, assessment, and any additional data collection deemed necessary to indicate “demand for family caregiver long-term care information and support services.” Reporting may include, but not be limited to, information about the caregivers, contacts, and service utilization as well as summaries of program development and unmet needs.

B. **TARGET POPULATION:**

1. The target populations for the state FCSP are an eligible “family caregiver” is an individual who is a spouse, relative or friend who has primary responsibility for the care of an adult with a functional disability* and who does not receive financial compensation for the care provided. (RCW 74.41)

   *The term functional disability refers to any reduction in the adult’s ability to perform essential activities of everyday life. These activities are necessary to maintain health, independence and quality in an adult’s life.

2. The target populations for the federal (Title IIIE – Older Americans Act) FCSP are an eligible “family caregiver” is an adult family member or other “informal” (unpaid) caregiver, age 18 and older, who is providing care to either an individual, 60 years of age and older or to an individual of any age with Alzheimer’s disease and related disorders.
   
   a. Greatest Economic Need: Need resulting from an income level at or below the federal poverty line.
   
   b. Greatest Social Need: Need caused by non-economic factors, which include:
      
      1) Physical and mental disabilities;
      
      2) Language barriers, and
      
      3) Cultural, social, or geographical isolation, including isolation caused by racial or ethnic status that:
         
         • restricts the ability of an individual to perform normal daily tasks; or
         
         • threatens the capacity of the individual to live independently.

3. All persons served shall meet the eligibility requirements detailed in the Eligibility and Client Criteria Section below.
ELIGIBILITY AND CLIENT CRITERIA

A. Client Eligibility

1. Caregiver and Participant Eligibility Requirements

   **Family Caregiver:** An adult family member, or another adult individual, who is an informal provider of in-home and community care to an older individual. In regards to the FCSPs in Washington State, the informal caregiver is someone who does not receive financial compensation for the care they are providing. The caregiver is considered the client for both respite care and family caregiver support services.

2. **Frail Individual:** In order to qualify for respite care and supplemental service, an older individual is determined to be functionally impaired because the individual (a) is unable to perform at least two activities of daily living without substantial human assistance, including verbal reminding, physical cueing, or supervision; or (b) due to a cognitive or other mental impairment requires substantial supervision because the individual behaves in a manner that poses a serious health or safety hazard to the individual or to another individual.

3. **Grandparent or Older Individual Who is a Relative Caregiver:** A grandparent or step-grandparent of a child, or relative of a child by blood or marriage, who is 60 years of age or older and (a) lives with the child who is not more than 18 years of age; (b) is the primary caregiver of the child because the biological or adoptive parents are unable or unwilling to serve as the primary caregiver of the child; and (c) has a legal relationship to the child, such as legal custody or guardianship, or is raising the child informally. Up to 10% of program funding may be used for all FCSP services to grandparents and other relatives raising relatives.

4. **Older individuals providing care and support to persons with intellectual and related developmental disabilities** are defined by the U.S. Administration on Aging as caregivers over the age of 60 caring for children under the age of 19 years old with these diagnoses. An older caregiver (who is a sibling, parent, etc.) caring for a person with intellectual and related developmental disabilities who is also over the age of 60 would be eligible for the NFCSP. States are prohibited from providing services to caregivers over 60 who are caring for persons with intellectual and related developmental disabilities who are in the age group of 19-59 years old (with federal funds). In Washington the 19-59 years old age group is served with state funds.

5. a. **Eligible Participant for Respite Care Services:**

   In the Federal FCSP an eligible care recipient is an adult over the age of 60 unless the care recipient is a child (under the age of 19) being raised by a grandparent or other relative or a child with intellectual and related developmental disabilities cared for by a family caregiver who is 60 years or older.

   In addition, in order to qualify for respite care, an older individual is determined to be functionally impaired because the individual (a) is unable to perform at least two activities of daily living
without substantial human assistance, including verbal reminding, physical cueing, or supervision; or (b) due to a cognitive or other mental impairment, requires substantial supervision because the individual behaves in a manner that poses a serious health or safety hazard to the individual or to another individual.

b. **Eligible Participant for Respite Care Services:**

In the State FCSP (1) An adult who needs substantially continuous care or supervision by reason of his or her functional disability and is also assessed as requiring placement into a long-term care facility in the absence of an unpaid family or other unpaid caregiver; (2) has behavioral or mental health problems that could result in premature institutionalization, or is unable to perform the activities of daily living, or is unable to provide for his/her own health and safety primarily due to cognitive, behavioral, psychological/emotional conditions which inhibit decision-making and threaten the ability to remain independent; or (3) lacks an informal support system; has no family, friends, neighbors or others who are both willing and able to perform the services needed or the informal support system needs to be temporarily or permanently supplemented.

**SERVICE COMPONENTS: Family Caregiver Support Program**

There are eight possible FCSP service components:

1. Information Giving
2. Assistance Accessing Services
3. Tailored Caregiver Assessment and Referral (TCARE) Screening
4. TCARE Assessment & Care Planning
5. Individual Support Services – Counseling and Consultation
7. Outreach Activities
8. Supplemental Goods & Services

**1. Information Giving**

- The purpose of information giving is to provide a current or potential caregiver or their representative with accurate, timely, and relevant information that is sufficient to enable them to locate and obtain needed services.
- Most often this service is delivered over the phone. Information can also be delivered in-person or by email, or posted on the applicant’s website.

**2. Assistance Accessing Services**

- This service connects caregivers with resources/services thus enabling them to make informed choices as they seek to obtain needed services or accomplish necessary tasks.
- Assistance may include an intensive interaction with the caregiver who requires help understanding the specific nature of their problem, prioritizing their needs, and learning about organizations capable of meeting those needs.
• When services are unavailable, the applicant agency explores locating alternative resources for the caregiver.

• More intensive assistance may be required when the caregiver is unable to obtain the service or perform the task on their own and lacks a support system that is able and willing to act on their behalf.

• Ideally caregivers are referred to other agencies through “warm” referrals and transfers. This means the applicant agency, on behalf of the caregiver, directly calls the agency receiving the referral, often while the caregiver is still on the phone.

• Follow-up is important for determining client satisfaction, identifying service gaps or systemic issues, ensuring positive client outcomes, and identifying additional client needs.

• Providing this service requires maintaining a database of local resources for caregivers.

3. TCARE Screening

• “TCARE” stands for Tailored Caregiver Assessment and Referral. TCARE is an electronic caregiver screening and assessment tool used in the state of Washington’s FCSP. The tool is based on research by Dr. Rhonda Montgomery of the University of Wisconsin.

• TCARE screening represents the entry point for a family caregiver’s involvement with the TCARE process. The caregiver answers a series of questions and TCARE generates a score. This score helps determine which services the caregiver might benefit from, including a formal TCARE assessment (see component 4 below).

• The TCARE screen can be completed over the phone or during an in-person interview with the screener. There is also an option to mail the survey to the caregiver (or have them download it from the internet) and have them complete it first before the phone call or interview.

• Either way, the TCARE screening data must be entered into the TCARE computer application to generate the score and provide the appropriate follow up.

• TCARE screening typically takes 20 to 30 minutes per caregiver.

4. TCARE Assessment & Care Planning

• A TCARE assessment is offered to caregivers who score above a certain threshold on the TCARE screen. It is a more comprehensive service that includes several steps: the assessment itself (including entering the data in the TCARE computer application), scoring, Plan of Care development, caregiver consultation about the plan, and plan coordination.

• A TCARE assessment is best completed in person. If this is not possible, the follow-up care plan consultation must be in person.

• The TCARE process recommends the “right service, at the right time, at the right dose.” The system generates a menu of services the caregiver may choose from in developing a plan of care.

• TCARE assessment typically takes five hours per caregiver when all the steps are taken into account (assessment, scoring, consultation, care plan development, coordination).
5. Individual Support Services – Counseling and Consultation

Counseling

- Counseling addresses **emotional** support to the caregiver that, in general, will lead to increased confidence and competency, and decreased stress in the caregiver role.
- Outcomes may include helping develop specific behavioral changes that enable the caregiver to consider and manage short- and long-term care decisions and planning, and, strategies to better manage and cope with their caregiver role.
- Applicants may consider offering all or part of this service in the caregiver’s home.

Consultation

- Consultation services are more **educational** in nature and help the caregiver and/or family to develop caregiving strategies to help them navigate services and make decisions about care options.
- Specific examples of consultation may include educating caregivers about disease processes and what to realistically expect as the disease progresses, and, teaching caregivers to use need-focused strategies as they navigate community resources.


Support groups

- Support Groups rely on group process to assist family caregivers in developing new competencies, coping strategies related to their caregiver experience, and expanding / sustaining networks of support.
- Support Groups provide a therapeutic setting for emotional support / release, friendship / peer support, information sharing, and/or skill development.

Caregiver training

- Caregiver trainings provide instruction on a wide range of topics of importance to family caregivers. The most common training modules focus on teaching caregivers to take better care of themselves and tips and skills for improving care of their loved ones.
- Examples include “Powerful Tools for Caregiving,” “A Matter of Balance,” and “Living Well with Chronic Conditions.” “Parenting the Second Time Around” is one example for kinship programs.
- Caregiver training also includes educational seminars, workshops, mini-series, etc. on topics that guide family caregivers in developing a deeper understanding of new competencies related to and/or effective coping strategies to address their caregiver experience.
- Ideally some type of respite is offered during the training, either directly or through another provider, so the caregiver can attend without having to find someone else to take care of their loved one.
7. Outreach Activities

**Specific outreach to caregivers**
- Designed to educate and motivate family caregivers (with a special emphasis on underserved populations) to self identify themselves as being a family caregiver and to seek / use services offered through the FCSP.

- Examples of this type of outreach may include “Caregiver 101” presentations, or educational events with a disease-specific focus, or other issues about which family caregivers are concerned.

**Community contacts**
- Targets organizations, professional groups, etc. that may find the family caregiver programs valuable to their constituency and choose to collaborate with the program.

**Specialized community outreach**
- Targets under-represented or vulnerable populations, including low-income people of color and non- or limited-English speaking individuals, non-traditional families, rural populations, and others who may be reluctant to use services.

**Outreach activities directed to the community at large**
- Raise the general awareness of the issue and generate community support.

- This is similar to information giving, but targets a much larger audience, with less personal interaction.

- Examples of these activities may include the use of the media (radio, TV, print media – large or local papers, internet, etc.), distribution of family caregiver publications, or brochures, etc.

8. Supplemental Goods and Services

- These are one-time or short-term purchase of goods and services that help a caregiver maintain their loved one’s independence.

- Examples of supplemental goods and services include the purchase of grab bars for a care receiver’s bath or shower, reimbursement of care receiver medication co-payments, and temporary in-home chore services.

- Emergency respite is a unique type of supplemental service that involves setting up short term in-home care, adult day services, or nursing home stays for a care receiver when their caregiver is in a crisis situation.
MEDICAID TRANSFORMATION DEMONSTRATION (MTD) PROGRAM STANDARDS

SERVICE SPECIFICATIONS

This initiative 2 (Long Term Services and Supports) will broaden the array of service options that enable individuals to remain at home and avoid or delay the need for more intensive care. The state has created a system of care focused on outcomes that support unpaid family caregivers in caring for loved ones, delay or avoid need for more intensive long term services and supports (LTSS), create better linkages within the health care system, and continue its commitment to a robust LTSS system for those who need it. The Initiative 2 services will be provided by two new limited programs – Medicaid Alternative Care (MAC) and Tailored Supports for Older Adults (TSOA).

A. PROGRAM DEFINITION:

Medicaid Alternative Care (MAC)

Currently eligible Medicaid beneficiaries who are eligible for, but have chosen not to receive, Medicaid-funded Long Term Services and Supports (LTSS) will be eligible for a new Medicaid Alternative Care (MAC) benefit package if they are 55 or older and have an unpaid caregiver they choose to support. These individuals do not constitute a new Medicaid Eligibility Group. The demonstration allows them an additional benefits choice that will enable them to remain in their homes for a longer period.

Tailored Supports for Older Adults (TSOA)

The demonstration also establishes a new eligibility expansion category for individuals who are “at risk” of becoming eligible for Medicaid in order to access LTSS. Individuals eligible for Tailored Supports for Older Adults (TSOA) who are not otherwise eligible for Categorically Needy (CN) or Aged, Blind, Program (ABP) Medicaid, age 55 or older, meet functional eligibility criteria for Home and Community Based Services (HCBS) under the state plan, and have income up to 300% of the supplemental security benefit rate established by section 1611(b)(1) of the Social Security Act. Under the Demonstration, these individuals may access a new LTSS benefit package that will preserve their quality of life while delaying their need (and the financial impoverishment) for full Medicaid benefits.

B. SERVICE COMPONENTS:

1. The CONTRACTOR shall provide MAC and TSOA services in accordance with Chapter 30b of the Long Term Care Manual, CMS Special Terms and Conditions for the Demonstration, and in accordance with all applicable regulations in WAC including 388-106-1900 to 1990 and chapter 182-513 WAC.

2. Required Systems: The CONTRACTOR will utilize the following systems in the administration and delivery of MAC and TSOA:
a. **GetCare** is the system of record and must be used to authorize services. GetCare will generate care plans for Step 1 and Step 2 caregiver services. The GetCare system must be used to screen, assess and create a care plan for care receivers who have not identified a caregiver to support.

b. **Tailored Caregiver Assessment and Referral system (TCARE®)** is utilized and required to screen, assess and consult with family caregivers to develop an individualized care plan to help provide the right services to meet the unmet needs at the right time.

c. **ProviderOne** is the payment system for services.

d. **Barcode** will store documents and financial eligibility status and will be accessed to communicate with HCS financial workers and generate some client notices.

3. **Presumptive Eligibility:** The CONTRACTOR will use preliminary information provided through screening to determine if a care receiver meets the functional eligibility criteria as defined in WAC 388-106-0355 and financial eligibility requirements defined in WAC 182-513-1615 or 182-513-1620 in order to receive services while the formal eligibility determination by HCS is being completed.

a. **Qualified Entity:** The CONTRACTOR is an entity designated in the Demonstration as qualified to determine Presumptive Eligibility (PE) for MAC and TSOA. The CONTRACTOR must agree through this Agreement to participate as a qualified entity and assures that PE determinations will be made only with qualified staff and in accordance with DSHS policies and procedures.

b. **Qualified Staff:** Presumptive eligibility shall be determined by staff of qualified entities who have met at least the following qualifications:

   (1) A college degree and at least two years of social service experience or an equivalent level of education plus relevant experience;

   (2) Completion of DSHS PE training curriculum prior to determining PE; and

   (3) The state will provide the initial training curriculum and the PE determination form in GetCare. Any subsequent content changes will be provided to the CONTRACTOR.

c. **Quality Assurance and Monitoring:** ALTCEW will monitor the CONTRACTOR for adherence to policies applicable to presumptive eligibility determinations through contract monitoring and quality assurance reviews.

   (1) Post implementation ALTCEW will conduct a targeted review of implementation to validate PE determinations are being made in accordance with established criteria; and

   (2) As part of the Quality Improvement Strategy, a sample of PE determinations will be reviewed monthly to determine that PE was established appropriately. The
CONTRACTOR must report to ALTCEW all participants who were found presumptively eligible initially, then later determined not eligible.

4. **Waitlist:** The CONTRACTOR agrees to implement the statewide waitlist policy if the state determines it is needed per WAC 388-106-1975. In the event the state implements a waitlist, the authority for presumptive eligibility terminates and the state may reduce the benefit caps for new enrollees.

5. **Reporting:** The CONTRACTOR will provide quarterly reports to ALTCEW which include:
   
a. **Accomplishments:** The CONTRACTOR must summarize one or more case studies for each program, and any policy or administrative difficulties in the operation of the Demonstration.
   
b. **Consumer Issues:** The CONTRACTOR must track and summarize by types of complaints or problems consumers identified about the program or grievances. Tracking report will include trends discovered, resolution, and any actions taken to prevent other occurrences.
   
c. **CMS or Evaluation** may require additional reporting elements if they cannot be derived through administrative data.

6. **Regional MTD Dyad Target:** As part of MTD Performance Improvement Plan (PIP), there is a PSA #11 goal of 40% for all currently enrolled clients to be dyads by January 1, 2020. The goal for 2020 is to have this ratio at 50% by year end.

7. **Alignment with Tribal Protocol:** The CONTRACTOR agrees to coordinate with local tribes and tribal organizations and operate in alignment with requirements to be determined in the Tribal Protocol.
EXHIBIT F

SPECIAL CONDITIONS OF AWARD

SPECIAL CONDITIONS OF AWARD FOR 2020 OPERATIONS

NOTE: Special Conditions of Award specific to an existing Contractor requiring a response in the 2020 Request for Proposal Application will be sent to that Contractor by email the day the Application is posted on the ALTCEW web site. Failure to respond to any Special Conditions of Award will result in the Application being deemed nonresponsive.

Attach your response to the Technical Application.